

# 2017

## The Grape Exchange (TGE) & The JOB Board

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**As of 7/1/17, Christy Eckstein will be handling OGEN, TGE & TJB. Please contact Christy at [christy.eckstein@agri.ohio.gov](mailto:christy.eckstein@agri.ohio.gov)**

This service is provided by the OSU viticulture program. The purpose of this site is to assist grape growers and wineries in selling and/or buying grapes, wine, juice or equipment and post JOBS Wanted or JOBS for Hire. The listing will be posted to the "Buckeye Appellation" website (<https://ohiograpeweb.cfaes.ohio-state.edu/>) and updates will be sent to all OGEN subscribers via email. Ads will be deleted after 4 months. If you would like items to continue or placed back on the exchange, please let me know.

To post new or make changes to current ads, please send an e-mail to Christy Eckstein ([christy.eckstein@agri.ohio.gov](mailto:christy.eckstein@agri.ohio.gov)) with the contact and item description information below. Weekly updates of listings will be e-mailed to OGEN subscribers or as needed throughout the season. Suggestions to improve the Grape Exchange are also welcome.

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The format of the information to include is as follows:

Items (grapes, wine, equipment, etc) Wanted/Needed or Selling:

Name:

Vineyard/Winery:

Phone Number:

E-mail Address:

Note: Please send me a note to delete any Ads that you no longer need or want listed.

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**There are currently four jobs listed on The JOB Board. Updates to TGE are listed as most current to oldest.**

\*Please scroll down to Ads, pictures & contact information

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# *The Grape Exchange*

September 21, 2017 (32)

**For Sale: Niagara and Concord grapes.**

September 21, 2017

Emerita Vineyard has Niagara and Concord ready for u-pick as well as winery bulk orders.

**Contact: Kathy Crowley**

440-221-8951, for pricing

**For Sale: Cabernet franc grapes**

September 20, 2017

1500-2000 lb Cabernet franc grapes.

**Contact: Jeanne Oakes, McKee Farm & Vineyard LLC. Dresden, OH**

(719)475-7315, [JeanneOakes@gmail.com](mailto:JeanneOakes@gmail.com)

**For Sale: Bulk Wine**

September 8, 2017

**Contact: Dave Coons, The Winery at Versailles**

(937) 526-3232 or [dcoons@wineryatversailles.com](mailto:dcoons@wineryatversailles.com) to place an order, or to request samples.

Wine	Vintage	Availability (Gal)	\$/gal
Apple (dry)	2016	275	\$8.00
Spiced Apple (sweet)	2016	275	\$12.00
Blackberry (finished)	2016	110	\$23.00
Blueberry (finished)	2016	110	\$20.00
Cabernet Sauvignon	2016	110	\$18.00
Cabernet Franc	2016	165	\$17.00
Catawba	2016	275	\$9.00
Cayuga	2016	SOLD OUT	\$9.00
Chambourcin	2015	1300	\$11.00
Chambourcin	2016	1500	\$11.00
Chancellor	2016	1500	\$10.00
Chardonnay	2016	165	\$15.00
Concord	2016	275	\$8.50
Frontenac	2016	220	\$11.00
Merlot	2016	550	\$16.00
Muscat	2016	SOLD OUT	\$14.00
Niagara	2016	275	\$8.50

Peach (finished)	2016	275	\$14.00
Petite Sirah	2016	SOLD OUT	\$18.00
Pinot Grigio	2016	825	\$15.00
Pinot Noir	2016	200	\$16.00
Port of Chambourcin	2016	500	\$20.00
Riesling	2016	SOLD OUT	\$15.50
Sauvignon Blanc	2016	550	\$16.00
Seyval Blanc	2016	SOLD OUT	\$10.00
Steuben	2016	2000	\$8.50

Strawberry (finished)	2016	275	\$18.00
Traminette	2016	SOLD OUT	\$12.00
Vidal Blanc	2016	5000	\$9.00

All wines are 100% varietal and can be finished to your specs.

Delivery is available at additional cost, as are containers.

If you're looking for something not listed, please don't hesitate to ask.

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**Wanted: Reliance, Aurora and Cayuga Juice, as well as 275 gallons ripe Seyval**

September 8, 2017

**Contact: Joe Henke, Henke Winery**

(513) 662-9463 or [info@henkewine.com](mailto:info@henkewine.com)

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**For Sale: Top Quality Grapes for Sale**

September 7, 2017

Top-quality Grand River Valley fruit available. All varieties farmed at 3-4TPA. No expense has been spared in vineyard. Immaculate quality. Commercial quantities only.

Pinot Noir - \$2,500/ton (4 tons available)

Pinot Gris - \$2,100/ton (3 tons available)

**Contact: Matt Meineke, M Cellars**

[matt@mcellars.com](mailto:matt@mcellars.com)

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**For Sale: Grapes for Sale**

August 28, 2017

Frontenac, Marquette and DeChaunac grapes for sale - \$1,100 per ton

Leon Millot - \$950/ton

**Contact: Abby Towne, Stoney Ridge Winery**

(419) 636-3500 or [info@stoneyridgewinery.com](mailto:info@stoneyridgewinery.com)

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**For Sale: Pick-Your Own Grapes**

August 28, 2017

Approximately 4 tons of Concord, Niagara and Catawba - \$.10/lb.

**Contact: Randy Hall, Shawnee Springs**

(740) 502-5812 or [shawneespringswinery@yahoo.com](mailto:shawneespringswinery@yahoo.com)

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**For Sale: Vidal and Chambourcin Grapes**

August 23, 2017

4 tons of Vidal and 3 tons of Chambourcin winegrapes.

**Contact: Ron Latham**

(330) 231-0834 or hcsjail38@yahoo.com

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**For Sale: California Grapes**

August 21, 2017

FOB LODI Per ton

Merlot - \$1175

Old Vine Zinfandel - \$1250

Cabernet Sauvignon - \$1375

Many more. Quantity discount available.

Washington Wahluke slope and Yakima Horse heaven hills

Merlot - \$1800

Syrah - \$1800

Cabernet Sauvignon - \$2000

White juice from Columbia Valley. Top quality. Starts at \$6.50/gal

Best cabs = to Napa

Alexander Valley

Red Hills, California Lake Co

Red Mountain Washington

Call for price.

**Contact: Collinwood Grape Co., 15741 Mandalay, Cleveland, OH**

Carl - (216) 598-0504 or Shawn (216) 712-5798

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**For Sale: Bulk Wines (samples by request)**

August 21, 2017

Made at prestigious East Coast Winery.

Cabernet Sauvignon - \$10.00 (2015)

Cabernet Franc - \$10.00 (2015)

Merlot - \$10.00 (2015)

Syrah (2015)

Chardonnay (2016)

Chile - \$12 (2016)

Washington - \$12 (2016)

Zinfandel - \$15.00 (2016)

Amador from Chile in 2017 spring in barrels. Premium quality Carmenere, Pinot Noir and Malbec

Call for additional information and varieties

**Contact: Collinwood Grape Co., 15741 Mandalay, Cleveland, OH**

Carl - (216) 598-0504 or Shawn (216) 712-5798

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**For Sale: Bulk Wine**

August 7, 2017

Ferrante Winery located in Geneva has the following bulk wine for sale:

Riesling, Pinot Gris, Gruner - \$13.00 gal.

Chardonnay (Barrel-aged) - \$15.00 gal.

Vidal Ice Wine - \$80.00 gal.

Vidal, Cayuga - \$7.25 gal.

**Contact: Nick Ferrante**

(440) 466-8466 or nick@ferrantewinery.com

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**For Sale: Chambourcin Grapes**

July 24, 2017

d'Vine Delights Vineyard expects to harvest 5 to 6 tons of Chambourcin to sell this year. Please contact Troy and d'Linda Adams early to place your bid and let them know when you want them to be picked.

**Contact: Troy and d'Linda Adams**

(740) 621-0936 or tda1ja@yahoo.com

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**For Sale: Rhino PD-45 Post Driver**

July 20, 2017

Delivers up to 1,700 blows per minute, with 20' of quick connect hose, control valve and filter/oiler/regulator, asking \$1,200



**Contact: Tim Downey**

forsale@lsvy.com

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## *The JOB Board*

There are currently five job postings at this time.

**Job Opportunity:**

**July 24, 2017**

The Ashtabula Agricultural Research Station is seeking a seasonal assistant. The AARS sits on a 25-

acre site in Kingsville, Ohio, and is one of eight outlying research stations operated by the The Ohio State University's Ohio Agricultural Research and Development Center, the research arm of the College of Food, Agricultural, and Environmental Sciences. Our role is assist OSU faculty and staff in their efforts to expand the knowledge of grape varieties and vineyard practices with trials in viticulture, entomology and plant pathology, as well as to serve the needs of the grape and wine industry along northeast Ohio's lakeshore.

Seasonal assistants will assist research station staff with field operations, data collection, and ground maintenance. Operations may include planting and harvesting of research crops, collecting soil and plant samples, recording fruit quality and yield data, data entry, record keeping, pruning, and weeding. The successful applicant may operate agricultural machinery including mowers and grounds equipment, clean and maintain work areas, and other duties as assigned.

While some prior experience is desirable, employees will receive training in all required operations. To learn more about this opportunity, please contact the Ashtabula Agricultural Research Station at **440-224-0273** or email [kirk.197@osu.edu](mailto:kirk.197@osu.edu) by 8/15/2017. Visit us on Facebook, search OARDC Ashtabula Agricultural Research Station.

### **July 19, 2017**

Gervasi Vineyard is hiring a part-time position as Event Sales Support Associate to assist in the sale and fulfillment of private event space for weddings, social events, and corporate functions for GV Destinations. The best candidate should have the ability to build and maintain strong relationships, both internally and externally. This position serves as a member of the Event Sales Team, and work under the direction of the Event Sales Specialists and the Director of Sales & Marketing. NOTE: this is a growth position within the Sales Department.

A position description and qualification standards are outlined in the attached document. Training for the specified computer software programs may be taught with on-the-job training. Interested applicants should submit resume and letter of interest to [ncardinale@gervasivineyard.com](mailto:ncardinale@gervasivineyard.com) by Monday, July 24.

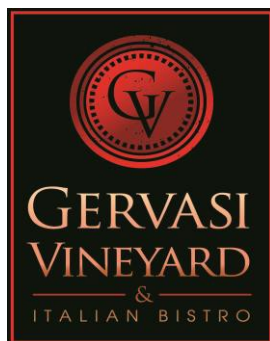
Yellow Butterfly Winery located in Newcomerstown is hiring a full-time wine steward. Work a great job, meet lots of interesting people, learn a lot about the wine industry and earn a living at the same time. This is a full-time position from January-December, paying \$10/hour, plus tips as a wine steward and assistant winemaker, with the opportunity to become a dinner server. Applicants must be good with the public and have prior customer service experience. If interested please contact Michael White at (740) 498-9667 or [mrw1951@aol.com](mailto:mrw1951@aol.com)

Yellow Butterfly Winery located in Newcomerstown is hiring a part-time wine steward. Applicants must be good with the public and have prior customer service experience. If interested please contact Michael White at (740) 498-9667 or [mrw1951@aol.com](mailto:mrw1951@aol.com)

### **July 18, 2017**

Sycamore Bridge Farms Vineyard located in Versailles, Ohio is looking for temporary help with vineyard maintenance and vine management. They are one-year-old on replants due to freeze

loss. Sycamore Bridge Farms Vineyard has approximately four acres of vineyard, including Chambourcin and about 450 new blueberries starts that need some maintenance as well. They can provide lodging as well as food at their farm-to-table restaurant, as well as an hourly wage. Interested candidates should contact Mike Delligatta at [michael@innatversailles.com](mailto:michael@innatversailles.com) or (937) 416-9793



### **Position Description**

***Job Title:*** Event Sales Support

***Reports to:*** Director of Sales & Marketing

***Department:*** Event Sales

***FLSA Status:*** Part-time; non-exempt

***Prepared/Revised Date:*** July 2017

#### ***Position Summary***

Event Sales Support is responsible for supporting the Event Sales Department in all capacities to assist in the sale of the following: private event space within the GV Destinations venues for weddings, social events, and corporate functions. Must be knowledgeable of GV services with the ability to communicate and sell the services of the property to gain commitment from the customer. Assist in hosting property tours to secure potential bookings as needed. Ability to build and maintain strong relationships, both internally and externally. This position will work under the direction of the Event Sales Specialists/Director of Sales & Marketing and as a member of the Event Sales team.

#### ***Essential Duties and Responsibilities***

- Assist Event Sales team by attending to all in-bound sales initiatives including: phone, voicemails and emails in a timely manner; act as a liaison and triage in-bound calls.
- Assist team to secure space, initiate contracts, collect deposit payment, and process bookings it relates to all venues for group sales.
- Assign events as needed upon receipt of signed agreement for restaurant venues, under direction of Event Sales Specialists.
- Update and maintain customer database with all lead and contact information on a daily basis.
- Assists to conduct property tours on weekdays, as needed, to help sell the property to potential customers.
- Focus on external sales efforts to secure new or repeat business to include: previous bookings, lost business, and leads developed from external business partners including local Convention & Visitors' Bureaus, Chambers of Commerce and partner websites.
- Assist with follow up with sales inquiries to completion of the sale.
- Attend events as a member of the Event Sales team including: tradeshow, conventions, conferences, to promote sales and develop industry knowledge.
- Assist in recording and maintaining lost business for all GV Destinations venues.
- Provides accounting department with accurate event billing information for proper invoicing of clients.



- Performs all other duties as assigned by Management.

***Supportive Functions***

- Assist with daily end-of-day reporting and weekly status for venue bookings to Management Team.
- Attend weekly venue event meetings in rotation with the Event Sales Team.
- Collaborate with Director of Sales & Marketing regarding new business development opportunities.
- Assist with contract updates within Caterease.
- Assist Event Team with set up if time and work load permits.

**Qualification Standards****Education:**

College degree preferred. Any combination of education and experience equivalent to graduation from high school or any other combination of education, training or experience that provides the required knowledge, skills and abilities.

**Experience:**

One - two years sales and/or hospitality experience required. Knowledge in Caterease, Outlook, Excel, Open Table, and Web Rez Pro are preferred.

**Skills:**

Goal-oriented, strong organizational skills, effective communicator, ability to multi-task, team player.

**Grooming:**

All Employees must maintain a professional, neat, and clean appearance (specific standards available).

**Schedule:**

Average 25 – 35 hours a week. May include some evenings and Saturdays, as needed.