

2018

The Grape Exchange (TGE) & The JOB Board

As of 7/1/17, Christy Ecktein will be handling OGEN, TGE & TJB. Please contact Christy at christy.eckstein@agri.ohio.gov

This service is provided by the OSU viticulture program. The purpose of this site is to assist grape growers and wineries in selling and/or buying grapes, wine, juice or equipment and post JOBS Wanted or JOBS for Hire. The listing will be posted to the "Buckeye Appellation" website (<https://ohiograpeweb.cfaes.ohio-state.edu/>) and updates will be sent to all OGEN subscribers via email. Ads will be deleted after 4 months. If you would like items to continue or placed back on the exchange, please let me know.

To post new or make changes to current ads, please send an e-mail to Christy Eckstein (christy.eckstein@agri.ohio.gov) with the contact and item description information below. Weekly updates of listings will be e-mailed to OGEN subscribers or as needed throughout the season. Suggestions to improve the Grape Exchange are also welcome.

The format of the information to include is as follows:

Items (grapes, wine, equipment, etc.) Wanted/Needed or Selling:

Name:

Vineyard/Winery:

Phone Number:

E-mail Address:

Note: Please send me a note to delete any Ads that you no longer need or want listed.

There are currently seven jobs listed on The JOB Board. Updates to TGE are listed as most current to oldest.

***Please scroll down to Ads, pictures & contact information**

The Grape Exchange

June 20, 2018 (25)

For Sale: 4,500 gallons Steuben

June 20, 2018

We have 4500 gallons of Steuben for blending purposes only, cold and protein stable, makes a great rose' for \$8/gallon, less for larger quantities.

Contact: Mike Williams, The Winery at Versailles

(937) 526-3232

Wanted: ½ Ton Traminette in Fall 2018

June 19, 2018

Contact: Keith Elflein, Herrenhaus Elflein, Frankish Vineyard and Winery

(740) 954-3587 or elfleinkr@yahoo.com

For Sale: Rich, High Quality Blackberry Wine for Blending Purposes

June 7, 2018

\$22 / gallon; 1,500 gallons available. Ready Soon! Will Deliver.

Contact: Ryan, Stoney Ridge Winery

(419) 636-3500

For Sale: All Stainless Marchisio Crusher/Destemmer

June 4, 2018

All Stainless Marchisio Crusher/Destemmer – manual operation \$400

Contact: Chris Conkol, Candlelight Winery

(330) 527-4118 or cconkol@candlelightwinery.com



For Sale: Plum Run Vineyard – 3 Acres of Grapes

May 31, 2018

Plum Run Vineyard located at 7441 Young Rd., Grove City, OH is currently for sale. The cost of the home, barns and 3-acre vineyard, including 16 varieties of grapes is \$375,000. More information can be found at -

http://tour.circlepix.com/tour/titan/?id=4956806&_seoAddress=7441-Young-Road-Grove-City-OH-218011433.

Contact: Dave and Diane Crosby, Plum Run Vineyard

(615) 579-1583 or envsp25@yahoo.com

For Sale: Bulk Wine & Some Equipment

May 30, 2018

Bulk Wine: Volumes are approximate. Not looking for more than \$10/gal on anything. No offer too low to consider. Please just reach out.

In Stainless:

2015 Syrah 580Liters - Very fruity jammy and fresh. A touch off dry.

2015 Grenache 580Liters - Loads of Strawberry jam. Light body. Touch off dry.

Best Available:

2015 Late Harvest Syrah Aged in Four Roses Bourbon Barrels for 2 Years. 400Liters - Bourbon Port Basically

Bottles:

39x Cases ATG 2160 Bottles from All American Container. Very heavy 800g bottles. Perfect for a single barrel reserve. [2160 Tech Sheet](#) \$200 (So about \$5 per case, originally paid \$13.53/case)

Barrels:

7x New Oak Barrels - Purchased in 2015, but were never filled with wine. Rinsed at one point, also soaked to swell, but didn't fill. Would need some swelling. 36month Minnesota Oak, Med or Med+ toast, purchased from Kevin Cooperage. Looking for \$150/Barrel.

Equipment:

10x 55Gallon Blue Plastic Barrel with Caps \$20/Barrel

8x 275 Gallon Totes - Tops cut off to use as 1 Ton fermentors \$100/Tote

2000 L/528 GAL. JACKETED CONICAL BTM. SUPREME TANK

<https://www.gwkent.com/supreme-conical-bottom-with-cooling-jacket-tank.html>

Still in amazing shape. Purchased brand new at \$4200 a piece. \$3000 per OBO

Prices on all very negotiable! Give me an email or call.

Contact: Carl Best, Barrett Renee

(513) 503-1466 or cbbest@gmail.com



For Sale: Bulk Wine for Blending Purposes only

April 17, 2018

Riesling:

1,040 gallons of Riesling (15.1 g/L RS)

1,100 gallons of Dry Riesling (8.36 g/L RS)

2,100 gallons of Riesling for sale at \$15.00/gallon

Contact: Nancy Irelan

nancy.irelan@redtailridgewinery.com

For Sale: Rinieri Shredder, New Holland Snowblower and Bulk Wine for Blending Purposes

April 16, 2018

Rinieri Shredder. 5 foot. Light use. Very nice condition. Paid \$6400. Asking \$3800

New Holland Snowblower. All hydraulic controls. 3 point hitch. 6 foot. Very nice shape. Asking \$2950

Chardonnay bulk wine. 2017 vintage. Excellent wine. Stainless steel vinification. Grand River Valley AVA. \$18 per gallon. 540 gallons available. Cold stabilization available. For blending purposes only.

Dry Rose blend of Pinot Noir and Chardonnay bulk wine. 2017 vintage. Stainless steel vinification. Excellent quality. Protein stable. Grand River Valley AVA \$18 per gallon. 450 gallons available. Cold stabilization available. For blending purposes only.

Pinot Gris bulk wine. 2017 vintage. Stainless Steel vinification. Excellent quality. Protein stable. Grand River Valley AVA. \$18 per gallon. 350 gallon available. Cold stabilization available. For blending purposes only.

Contact: Matt Meineke, M Cellars
(440) 281-1079 or matt@mcellars.com

For Sale: Blue Line Accutech 400 Gallon Stainless Sprayer

April 9, 2018

Raven/GPS speed, calibrated. New HD Ace pump, New Bearings on fan, excellent shape.

New Price: \$4,800

Contact: Dan Nitz
(269) 876-0014 or danvineman@gmail.com

For Sale: Bulk Wine for Blending Purposes Only

April 3, 2018

Finished wines available for blending purposes only:

2017 Grand River Valley Vidal Blanc, 1000 gallons avail @ \$15/gal
2017 Grand River Valley Gewurztraminer, 260 gallons avail @ \$18/gal
2017 Grand River Valley Pinot Gris, 845 gallons avail @ \$18/gal
2016 Grand River Valley Pinot Gris, 800 gallons avail @ \$18/gal
Non-vintage White Wine Blend, 1000 gallons avail @ \$16/gal
2015 American Riesling, 525 gallons avail @ \$18/gal

Unfinished wines available for blending purposes only:

2016 Grand River Valley Chardonnay, 475 gallons avail @ \$17/gal
2015 American Gewurztraminer, 528 gallons avail @ \$18/gal

Partial quantities are available.

Contact: Leonard Blackie, Laurentia Vineyards
(440) 812-9414 or LBLACKIE@WINDSTREAM.NET

For Sale: Winery and Equipment

March 20, 2018

Candlelight Winery is for sale. \$325,000 includes all equipment, real estate (including house, winery and 12 acres) and all inventory.

Contact: Chris Conkol, Candlelight Winery
(330) 527-4118 or cconkol@candlelightwinery.com

For Sale: Leaf Puller, Shoot Binder and Mast

March 9, 2018

\$40,000 OBO. One Binger mechanical Leaf Remover (Roller type), One Ero Shoot positioning attachment , One Binger carrying Mast (Will move in 3 directions, up/down, in/out and will change pitch of machine from left to right). Used in Vineyard canopy Management. Great savings of time and labor during a busy time of the season.

2 Braud Harvesters

\$15,000 OBO. Braud Harvesters for sale, one in good working condition and one for spare parts.

Pull behind type. 2 options for fruits; on-board bin can hold ~1100lbs of harvested grapes, or conveyor can be attached to drop grape into following tractor. Great Machine.

Wine Filter

\$5,000 OBO. Stainless Steel Wine Filter . Orion Filter. Capacity of 19 pads, with in and out pressure gauges and valves

2000 Gallon Plastic Tanks

\$2,500 each. 4 tanks for sale. Tanks are secured on a slanted steel base to aid in draining. Formerly Used for wine making. 2 locations Fitted for 2" Hose clamps

Basket Press

CEP Basket Press, comes with 2 Baskets. 2007 Model CEP Sirio 70

BT 9000

\$30 per roll. Minimum purchase of 15 rolls. Discount for whole pallet (\$27/roll). 4,500ft/roll

BT 4000

\$36 per roll. Minimum purchase of 15 rolls. Discount for whole Pallet (\$32.50/roll). 4,000ft/roll

Contact: Peter Rigan, Harbor Hill Fruit Farms

(231) 632-0703 or peter@harborhillmi.com

For Sale: Rhino PD-45 Post Driver

March 6, 2018

Rhino PD-45 post driver, delivers up to 1700 blows per minute, with 20' of 3/4" quick connect hose, control valve and filter/oiler/regulator, asking \$1,200



Contact: Tim Downey

(513) 576-0446 or

tim.downey@lsvy.com

For Sale: Hidden Lakes Winery & Distillery, Canal Winchester

March 6, 2018

All inventory, 2 buildings plus a barn - \$749,900

Contact: Damon Pfeiffer, Hidden Lakes Winery & Distillery

(614) 834-5294

There are currently seven job postings

Wine Production Worker Camelot Cellars - PT Immediate Hire

May 21, 2018

We are looking to add to our production team! Must have wine knowledge and experience in commercial or home wine-making. Must know how to transfer, rack, ferment, filter and bottle wines. Must also understand checking sulfite levels and add as needed. We are only hiring experienced candidates! We distribute our wines throughout the state of Ohio and participate in many festivals throughout the calendar year, so having a good production staff is vital. Other duties include packing, lifting, cleaning and occasionally delivering wines as needed. Must be able to learn our wine production software program. This can be a permanent, part-time or full-time job. Must be reliable, dependable, hardworking, have a great attitude, can lift 50-70 lbs., be in good physical shape, quick learner, take direction well, an all-around "hands on deck" kind of person. You must be at least 21 years old and have your own vehicle, and not rely on uber or public transportation.

Contact: Janine Aquino - aquinobaron@gmail.com

Head Meadmaker – Crafted Artisan Meadery

March 21, 2018

Crafted Artisan Meadery is hiring a full-time Head Meadmaker. Founded five years ago and currently distributed in over 13 states by the finest craft distributors, Crafted continues to experience rapid sales growth and is seeking to immediately fill this position. We are seeking a motivated person who can contribute quickly in this position that offers long-term growth potential with our team.

Responsibilities Include:

- Mead production – producing mead to recipe specifications, new recipe formulation, learn and take lead on filtration and packaging (filling/kegging) - - - 360° involvement in the entire mead production process.
- Equipment cleaning and preparation
- Recordkeeping and batch tracking
- Aid with inventory management/warehousing
- This position will also aid and take part in sales and distribution, events and promotional activities, and have minor tasting room responsibilities

The right candidate must be passionate about the “craft beverage” category and show a track record of success in positions that require an attention to detail, responsibility and self-motivation. Brewing or winemaking experience is required, whether on a near fanatical personal level or commercial level. Experience in positions that require thorough cleaning and sanitization as a part of the job are a plus. We are looking for someone with creativity, a drive to learn, and a willingness to get their hands dirty and do what it takes to get the job done. Must be willing to work weekends and evenings occasionally and have a flexible schedule. We are looking for a candidate that can grow with us and become a key part of the Crafted team.

Email your resume with a cover letter to jobs@craftedmead.com

Kent Waldeck
330-618-5050
Owner



Vineyard Manager & Assistant Winemaker – Vineyards at Pine Lake

The Vineyards at Pine Lake is seeking a hands-on, WORKING VINEYARD MANAGER, to manage all aspects of viticulture on our beautiful, family-owned, 90+ acre facility located in northeast Ohio.

Do you have a passion for growing grapes and being outdoors? Would you like to utilize your management skills to oversee the day-to-day operations of a 5-acre vineyard (growing soon to over 16 acres) while getting your hands dirty and participating in all aspects of vineyard operations from the ground up? If so, then you need to apply for this exciting opportunity!

In addition to being outside in the vines, this position also has the opportunity to spend some time inside the cellar as assistant winemaker. Not only will you get to have a direct impact on the quality of wine by producing excellent fruit, but you will also get to be a part of what happens to the fruit after harvest. This position reports directly to Winemaker and Ownership.

The Vineyard Manager portion of the position will be responsible for, but not limited to:

- ☐ Cultivation, thinning, pruning, tying, suckering, canopy management, planting and replanting, irrigating and harvesting
- ☐ Pest, fungicide and herbicide management
- ☐ Irrigation, monitoring and making recommendations related to vineyard and fruit quality
- ☐ Erosion control, trellis installation, irrigation installation, frost protection, vineyard installation, fence installation and R&M
- ☐ Provide and acquire proper tools for all jobs; make sure that workers use the necessary equipment; keep areas clean and orderly; comply with county, state and federal regulations
- ☐ Enforce company policy; ensure that every job or task is safe for the employees; supervise to make sure all work is carried out correctly; assist the workers and treat them with respect
- ☐ Must be able to reasonably estimate harvest equipment needed; provide accurate harvest estimates; work within assigned budgets
- ☐ Understand and train employees in Policy, Procedures and Safety
- ☐ Increase/improve fruit and wine quality
- ☐ Ensure that all necessary equipment is on site and in good operating condition prior to work as well as oversee and carry out seasonal maintenance
- ☐ Effectively communicate and work cooperatively with support staff
- ☐ Search out and evaluate vineyard problems and make recommendations that provide effective, timely and economic solutions and deliver quality fruit

The Assistant Winemaker portion of the position will be responsible for, but not limited to:

- ☐ Assist in all day-to-day cellar operations, including harvest, bulk wine, barrels, bottling preparation, sanitation, and cellar organization and cleanliness
- ☐ Provide winemaking technical support to the Winemaker and production staff
- ☐ Assist with supervising grape receiving, crushing, pressing and wine production operations during harvest
- ☐ Participate in wine tasting at all stages throughout the winemaking process and provide support for conducting evaluation and recommendation of treatments
- ☐ Work as a team with the Winemaker on all blends to insure wine profiles are being adequately filled and bottling requirements are met on time
- ☐ Responsible for adhering to state and federal regulations
- ☐ Assist in educational tastings and tours of the facility, when needed
- ☐ Contribute to the continuous improvement of the winemaking process and procedures
- ☐ Be available for weekend and evening winery events that require interaction with customers

Desired Skills & Experience Requirements

- ☐ Must have strong computer skills, strong recordkeeping skills and the ability to multi-task
- ☐ Willingness to do literally any and all functions required to operate the vineyard/cellar/surrounding property
- ☐ A strong and proven work ethic
- ☐ Understanding of vineyard/farm/winery management practices and procedures
- ☐ Demonstrated leadership and decision-making skills
- ☐ Strong interpersonal and oral communication skills
- ☐ Experience with both the practical and technical aspects of the winemaking process and understand winemaking regulatory requirements
- ☐ Lift and carry up to 50 pounds; work on and around ladders, catwalks, uneven flooring, in hot, cold and wet environments; with typical winery/vineyard chemical exposure and conditions
- ☐ Available to work a varied schedule during harvest season as needed
- ☐ Willingness and ability to operate heavy machinery such as tractors, forklifts, harvester, crusher/destemmer, wine press, mowers, etc.

Education:

- Bachelor's degree in Viticulture (can be an entry level position with degree) or minimum 5 years of farming experience

OR

- Bachelor's degree in Enology, Chemistry or related field (can be an entry level position with degree) or minimum 5 years of farming experience

Salary

- Negotiable – based on education and experience

Please send resumes and information to joe.glista@gmail.com or contact Joe at 330-720-3430 for more information

Cellar Assistant

Debonne Vineyards is looking for a Cellar Assistant with the following qualifications:

Knowledge of safe cellar practices, including safe handling of chemicals, racking, cleaning, sanitizing and sterilizing winery equipment and facilities. Must be able to work independently on assigned tasks and work directly with other workers and work as required during harvest and bottling. Must be able to lift 50 lbs, stand for extended periods of time & maintain an excellent attendance and safety record. Serious inquiries only: Call 440-466-3485 or Email info@debonne.com.

Full time vineyard worker position

Must have 3 years minimum experience, knowledge in all aspects of vinifera vineyards, tractor experience a plus. Location – northeastern Ohio. Please email vineyard9876@gmail.com

Seeking ambitious, experienced Vineyard Manager to join the premier Vineyard and Winery in North Carolina that has received some of their highest wine ratings and most distinguished awards of any Winery in the East Coast. This is a hands-on, managerial position that is responsible for all aspects of vineyard management.

The Vineyard Manager will work with the latest technology and viticultural techniques to ensure production standards are met. This person will also oversee vineyard staff to complete required tasks. The ideal candidate in this role loves working outdoors, has a strong leadership presence, and has prior experience working in or managing a vineyard & having seen a full growing cycle.

Key Responsibilities:

- ☐ Oversee both permanent and seasonal staff
- ☐ Crop cultivation, planting, pruning, harvesting, and processing
- ☐ Monitor and control environmental and biological issues (pest, wildlife, etc.) as required
- ☐ Irrigation, canopy management, erosion control, soil maintenance, and frost protection as required
- ☐ Train new employees in proper vineyard operations
- ☐ Maintain high grape quality
- ☐ Troubleshoot vineyard issues and take proactive steps to ensure all problems are resolved in a timely manner
- ☐ Other tasks as required by vineyard owner

Requirements:

- Bachelor's degree in Viticulture or related field preferred
- ☐ Prior experience in a vineyard management or assistant vineyard management position considered in lieu of degree
- ☐ Must be comfortable working in the elements and working variable hours during peak season (veraison, harvest, etc.) including nights and weekends
- ☐ Must be able to lift up to 75 pounds and stand/bend for long periods
- ☐ Strong understanding of current viticultural practices and vineyard operations
- ☐ Strong work ethic & communication skills
- ☐ Leadership ability
- ☐ Fluency in Spanish is a plus

To Apply:

- ☐ Contact Courtney Schaub (courtney@raffaldini.com) or 336.835.2658