2017
The Grape Exchange (TGE) & The JOB Board

As of 7/1/17, Christy Eckstein will be handling OGEN, TGE & TJB. Please contact Christy at christy.eckstein@agri.ohio.gov

This service is provided by the OSU viticulture program. The purpose of this site is to assist grape growers and wineries in selling and/or buying grapes, wine, juice or equipment and post JOBS Wanted or JOBS for Hire. The listing will be posted to the “Buckeye Appellation” website (https://ohiograpeweb.cfaes.ohio-state.edu/) and updates will be sent to all OGEN subscribers via email. Ads will be deleted after 4 months. If you would like items to continue or placed back on the exchange, please let me know.

To post new or make changes to current ads, please send an e-mail to Christy Eckstein (christy.eckstein@agri.ohio.gov) with the contact and item description information below. Weekly updates of listings will be e-mailed to OGEN subscribers or as needed throughout the season. Suggestions to improve the Grape Exchange are also welcome.

The format of the information to include is as follows:
Items (grapes, wine, equipment, etc) Wanted/Needed or Selling:
Name:
Vineyard/Winery:
Phone Number:
E-mail Address:

Note: Please send me a note to delete any Ads that you no longer need or want listed.

There are currently five jobs listed on The JOB Board. Updates to TGE are listed as most current to oldest.

*Please scroll down to Ads, pictures & contact information
The Grape Exchange

August 11, 2017 (14)

For Sale: Vincent Grapes
August 11, 2017

Vincent grapes for wine for sale. These are shoot-positioned, fruit-balanced and handpicked grapes for wine. These grapes are great for making a semi-sweet red wine. Picking date around Sept 14 @ 15-16 Brix. About 3/4 ton. $1,400.00/ton.

Contact: Tom Kiel
(330) 256-5512 or goldensngrapes@gmail.com

For Sale: Bulk Wine
August 7, 2017

Ferrante Winery located in Geneva has the following bulk wine for sale:

Riesling, Pinot Gris, Gruner - $13.00 gal.
Chardonnay (Barrel-aged) - $15.00 gal.
Vidal Ice Wine - $80.00 gal.
Vidal, Cayuga - $7.25 gal.

Contact: Nick Ferrante
(440) 466-8466 or nick@ferrantewinery.com

Wanted: Harvest Bins/Lugs
July 24, 2017

Looking for 300 (30 lb.) harvest bins/lugs.

Contact: Mark Chevalier
Le Petit Chevalier Vineyards
le.petit.chev@gmail.com

For Sale: Chambourcin Grapes
July 24, 2017

d’Vine Delights Vineyard expects to harvest 5 to 6 tons of Chambourcin to sell this year. Please contact Troy and d’Linda Adams early to place your bid and let them know when you want them to be picked.
Contact: Troy and d’Linda Adams
(740) 621-0936 or tdalja@yahoo.com

For Sale: Rhino PD-45 Post Driver
July 20, 2017

Delivers up to 1,700 blows per minute, with 20' of quick connect hose, control valve and filter/oiler/regulator, asking $1,200

Contact: Tim Downey
forsale@lsvy.com

For Sale: Mearelli PO-16 Wine Press
May 10, 2017

Stainless Juice Pan is included, as well as custom bin for dumping skins, etc., $7000

Contact: Dave Coons or Mike
The Winery at Versailles - dcoons@wineryatversailles.com
937-526-3232, to place order or request samples
**Wanted: Barrels**  
May 5, 2017

Used Barrels. Need up to 10 used in any condition to be used for decorations and trash cans.

**Contact: Brett**  
Blue Barn Winery & Vineyard, LLC  
330-844-0381  
laske@outlook.com

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**For Sale: Bulk Wines**  
May 4, 2017

<table>
<thead>
<tr>
<th>Wine</th>
<th>Vintage</th>
<th>Availability (Gal)</th>
<th>$/gal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apple (dry)</td>
<td>2016</td>
<td>275</td>
<td>$8.00</td>
</tr>
<tr>
<td>Spiced Apple (sweet)</td>
<td>2016</td>
<td>275</td>
<td>$12.00</td>
</tr>
<tr>
<td>Blackberry (finished)</td>
<td>2016</td>
<td>275</td>
<td>$23.00</td>
</tr>
<tr>
<td>Blueberry (finished)</td>
<td>2016</td>
<td>275</td>
<td>$20.00</td>
</tr>
<tr>
<td>Cabernet Sauvignon</td>
<td>2016</td>
<td>700</td>
<td>$18.00</td>
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<tr>
<td>Cabernet Franc</td>
<td>2016</td>
<td>1100</td>
<td>$17.00</td>
</tr>
<tr>
<td>Catawba</td>
<td>2016</td>
<td>550</td>
<td>$9.00</td>
</tr>
<tr>
<td>Cayuga</td>
<td>2016</td>
<td>550</td>
<td>$9.00</td>
</tr>
<tr>
<td>Chambourcin</td>
<td>2016</td>
<td>2500</td>
<td>$11.00</td>
</tr>
<tr>
<td>Chambourcin</td>
<td>2015</td>
<td>1500</td>
<td>$11.00</td>
</tr>
<tr>
<td>Chancellor</td>
<td>2016</td>
<td>2800</td>
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<td>Chardonnay</td>
<td>2016</td>
<td>825</td>
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<tr>
<td>Concord</td>
<td>2016</td>
<td>1100</td>
<td>$8.50</td>
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<tr>
<td>Frontenac</td>
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<td>550</td>
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</tr>
<tr>
<td>Merlot</td>
<td>2016</td>
<td>550</td>
<td>$16.00</td>
</tr>
<tr>
<td>Muscat</td>
<td>2016</td>
<td>550</td>
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<tr>
<td>Niagara</td>
<td>2016</td>
<td>275</td>
<td>$8.50</td>
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<tr>
<td>Peach (finished)</td>
<td>2016</td>
<td>275</td>
<td>$14.00</td>
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<tr>
<td>Petite Sirah</td>
<td>2016</td>
<td>SOLD OUT</td>
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<tr>
<td>Pinot Grigio</td>
<td>2016</td>
<td>1100</td>
<td>$15.00</td>
</tr>
<tr>
<td>Pinot Noir</td>
<td>2016</td>
<td>200</td>
<td>$16.00</td>
</tr>
<tr>
<td>Port of Chambourcin</td>
<td>2016</td>
<td>500</td>
<td>$20.00</td>
</tr>
<tr>
<td>Riesling</td>
<td>2016</td>
<td>275</td>
<td>$15.50</td>
</tr>
<tr>
<td>Seyval Blanc</td>
<td>2016</td>
<td>SOLD OUT</td>
<td>$10.00</td>
</tr>
<tr>
<td>Steuben</td>
<td>2016</td>
<td>2000</td>
<td>$8.50</td>
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<tr>
<td>Strawberry (finished)</td>
<td>2016</td>
<td>275</td>
<td>$18.00</td>
</tr>
<tr>
<td>Traminette</td>
<td>2016</td>
<td>275</td>
<td>$12.00</td>
</tr>
<tr>
<td>Vidal Blanc</td>
<td>2016</td>
<td>6000</td>
<td>$9.00</td>
</tr>
</tbody>
</table>
All wines are 100% varietal and can be finished to your specs. Delivery is available at additional cost, as are containers.

**Contact:** Dave Coons  
The Winery at Versailles  
937-526-3232, to place order or request samples  
dcoons@wineryatversailles.com

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**Wanted: Barrels**  
May 3, 2017

Looking for 2, second fill or older barrels.

**Contact:** Alex Sena  
Revel OTR  
513-807-3814  
alcsena@gmail.com

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**For Sale: Friend Sprayer**  
April 27, 2017

Not sure of the year. Brand new tank, rebuilt manifold, added agitation pump and replaced all hoses and bearings. Last year the diaphragm pump was rebuilt and all belts were changed. I also have covers for the front.

Asking $5,000 OBO.

**Contact:** Ron  
Covered Bridge Farms  
1517 LaFevre Road  
Harpersfield, Ohio 44041  
440-466-8982
**For Sale: Wine Grapes from Chile**

April 21, 2017

Premium fresh wine grapes from Chile. Arrive late April to May. Quality equivalent to Napa and Sonoma. Perfect for a vintners select series

Carmenere - Alto Maipo
Malbec- Peumo Alto
Cabernet Sauvignon -Apalta
Syrah- Aconcagua
Plus Merlot , petit Verdot , Cabernet Franc

**Contact: Carl Cocita**
216-598-0504
Delivery available
Cncocita@aol.com

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**The JOB Board**

There are currently five job postings at this time.

**Job Opportunity:**
July 24, 2017

The Ashtabula Agricultural Research Station is seeking a seasonal assistant. The AARS sits on a 25-acre site in Kingsville, Ohio, and is one of eight outlying research stations operated by the The Ohio State University’s Ohio Agricultural Research and Development Center, the research arm of the College of Food, Agricultural, and Environmental Sciences. Our role is assist OSU faculty and staff in their efforts to expand the knowledge of grape varieties and vineyard practices with trials in viticulture, entomology and plant pathology, as well as to serve the needs of the grape and
wine industry along northeast Ohio’s lakeshore.

Seasonal assistants will assist research station staff with field operations, data collection, and ground maintenance. Operations may include planting and harvesting of research crops, collecting soil and plant samples, recording fruit quality and yield data, data entry, record keeping, pruning, and weeding. The successful applicant may operate agricultural machinery including mowers and grounds equipment, clean and maintain work areas, and other duties as assigned.

While some prior experience is desirable, employees will receive training in all required operations. To learn more about this opportunity, please contact the Ashtabula Agricultural Research Station at 440-224-0273 or email kirk.197@osu.edu by 8/15/2017. Visit us on Facebook, search OARDC Ashtabula Agricultural Research Station.

July 19, 2017
Gervasi Vineyard is hiring a part-time position as Event Sales Support Associate to assist in the sale and fulfillment of private event space for weddings, social events, and corporate functions for GV Destinations. The best candidate should have the ability to build and maintain strong relationships, both internally and externally. This position serves as a member of the Event Sales Team, and work under the direction of the Event Sales Specialists and the Director of Sales & Marketing. NOTE: this is a growth position within the Sales Department.

A position description and qualification standards are outlined in the attached document. Training for the specified computer software programs may be taught with on-the-job training. Interested applicants should submit resume and letter of interest to ncardinale@gervasivineyard.com by Monday, July 24.

Yellow Butterfly Winery located in Newcomerstown is hiring a full-time wine steward. Work a great job, meet lots of interesting people, learn a lot about the wine industry and earn a living at the same time. This is a full-time position from January-December, paying $10/hour, plus tips as a wine steward and assistant winemaker, with the opportunity to become a dinner server. Applicants must be good with the public and have prior customer service experience. If interested please contact Michael White at (740) 498-9667 or mrw1951@aol.com

Yellow Butterfly Winery located in Newcomerstown is hiring a part-time wine steward. Applicants must be good with the public and have prior customer service experience. If interested please contact Michael White at (740) 498-9667 or mrw1951@aol.com

July 18, 2017
Sycamore Bridge Farms Vineyard located in Versailles, Ohio is looking for temporary help with vineyard maintenance and vine management. They are one-year-old on replants due to freeze loss. Sycamore Bridge Farms Vineyard has approximately four acres of vineyard, including Chambourcin and about 450 new blueberries starts that need some maintenance as well. They can provide lodging as well as food at their farm-to-table restaurant, as well as an hourly wage. Interested candidates should contact Mike Delligatta at michael@innatversailles.com or (937) 416-9793
Position Description

**Job Title:** Event Sales Support

**Reports to:** Director of Sales & Marketing

**Department:** Event Sales

**FLSA Status:** Part-time; non-exempt

**Prepared/Revised Date:** July 2017

**Position Summary**

Event Sales Support is responsible for supporting the Event Sales Department in all capacities to assist in the sale of the following: private event space within the GV Destinations venues for weddings, social events, and corporate functions. Must be knowledgeable of GV services with the ability to communicate and sell the services of the property to gain commitment from the customer. Assist in hosting property tours to secure potential bookings as needed. Ability to build and maintain strong relationships, both internally and externally. This position will work under the direction of the Event Sales Specialists/Director of Sales & Marketing and as a member of the Event Sales team.

**Essential Duties and Responsibilities**

- Assist Event Sales team by attending to all in-bound sales initiatives including: phone, voicemails and emails in a timely manner; act as a liaison and triage in-bound calls.
- Assist team to secure space, initiate contracts, collect deposit payment, and process bookings as it relates to all venues for group sales.
- Assign events as needed upon receipt of signed agreement for restaurant venues, under direction of Event Sales Specialists.
- Update and maintain customer database with all lead and contact information on a daily basis.
- Assists to conduct property tours on weekdays, as needed, to help sell the property to potential customers.
- Focus on external sales efforts to secure new or repeat business to include: previous bookings, lost business, and leads developed from external business partners including local Convention & Visitors’ Bureaus, Chambers of Commerce and partner websites.
- Assist with follow up with sales inquiries to completion of the sale.
- Attend events as a member of the Event Sales team including: tradeshows, conventions, conferences, to promote sales and develop industry knowledge.
- Assist in recording and maintaining lost business for all GV Destinations venues.
- Provides accounting department with accurate event billing information for proper invoicing of clients.
- Performs all other duties as assigned by Management.

**Supportive Functions**

- Assist with daily end-of-day reporting and weekly status for venue bookings to Management Team.
- Attend weekly venue event meetings in rotation with the Event Sales Team.
- Collaborate with Director of Sales & Marketing regarding new business development opportunities.
- Assist with contract updates within Caterease.
• Assist Event Team with set up if time and work load permits.

Qualification Standards

Education:

College degree preferred. Any combination of education and experience equivalent to graduation from high school or any other combination of education, training or experience that provides the required knowledge, skills and abilities.

Experience:

One - two years sales and/or hospitality experience required. Knowledge in Caterease, Outlook, Excel, Open Table, and Web Rez Pro are preferred.

Skills:

Goal-oriented, strong organizational skills, effective communicator, ability to multi-task, team player.

Grooming:

All Employees must maintain a professional, neat, and clean appearance (specific standards available).

Schedule:

Average 25 – 35 hours a week. May include some evenings and Saturdays, as needed.