2020
The Grape Exchange (TGE) & The JOB Board

As of 8/28/18, Maria Smith will be handling OGEN, TGE & TJB. Please contact Maria at smith.12720@osu.edu

This service is provided by the OSU viticulture program. The purpose of this site is to assist grape growers and wineries in selling and/or buying grapes, wine, juice or equipment and post JOBS Wanted or JOBS for Hire. The listing will be posted to the “Buckeye Appellation” website (https://ohiograpeweb.cfaes.ohio-state.edu/) and updates will be sent to all OGEN subscribers via email. Ads will be deleted after 4 months. If you would like items to continue or placed back on the exchange, please let me know.

To post new or make changes to current ads, please send an e-mail to Maria Smith (smith.12720@osu.edu) with the contact and item description information below. Weekly updates of listings will be e-mailed to OGEN subscribers or as needed throughout the season. Suggestions to improve the Grape Exchange are also welcome.

The format of the information to include is as follows:

Items (grapes, wine, equipment, etc.) Wanted/Needed or Selling:
Name:
Vineyard/Winery:
Phone Number:
E-mail Address:

Please send me a note to delete any Ads that you no longer need or want listed.

Note: All bulk wines sold in Ohio is to be sold for blending purposes only, not to exceed 40% of all the wine manufactured and imported. This is according to Ohio Revised Code (4303.03). This does not at all reflect upon the quality of the wine being sold for this purpose.

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There currently are two job listings on The JOB Board. Updates to TGE are listed as most current to oldest.

*Please scroll down to Ads, pictures & contact information
**Wanted:** 2020 Grapes  
September 14, 2020

2 tons Frontenac blanc  
2 tons Dechaunac

**Contact:** Scott Buente, French Ridge Vineyards  
330-473-7867

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**For sale:** 2020 Grapes  
August 26, 2020

We are looking for long-term contracts for 2020 and beyond, on the following varieties grown by our Debevc Farms operation here in the Ohio Grand River Valley.

Chambourcin  
Vidal Blanc  
Riesling  
Chardonnay  
Pino Grigio

**Contact:** Tony Debevc  
info@debonne.com or 440-339-6656

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**Wanted:** 2020 Grapes  
August 25, 2020

½ Noiret  
½ Ton Chardonel

**Contact:** Brian Adams  
brian@headleyinn.com or 740-487-1446

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**Wanted:** Variable capacity tanks  
August 25, 2020

Variable Capacity tanks from  
500L  
1000L  
2000L

**Contact:** Shaun Pierce, Twenty One Barrels, LTD  
Shaun@21barrels.com or 937-524-9644
For sale: 2020 Grapes
August 21, 2020

Chancellor, approximately ¾ tons, $1600 per ton, Delivery available. Now at 14 brix.

Contact: Tom Kiel, Goldens and Grapes Vineyard
goldensngrapes@gmail.com or 330-256-5512 (leave message)

For sale: California 2020 grapes
August 20, 2020

Saureel vineyards, located in the Sierra Foothills of Northern California within a 150 acre ranch in which 30 acres is planted in mostly eclectic and rare Rhone varietals. For more information and the varietal listing, see the flier located at the end of the TGE.

Contact: Ken Musso or Tim Sauer
kmusso@comcast.net or 916-990-6259 (Ken) or tim@saureelvineyards.com or 916-768-3962 (Tim)

For sale: 2020 Grapes
August 12, 2020

1 ton Seyval, trained on VSP, cluster thinned, leaf-pulled
1 ton Niagara
1 ton Catawba

Contact: Randy Endsley, Heritage Vineyards
740-824-4314

For sale: Fixed capacity wine tanks
August 5, 2020

3, 230 gallon fixed capacity tanks. $400 each
1, 330 gallon fixed capacity tank. $450

Well-used, great for a startup or younger winery
Contact: Tony Kosicek  
440-813-4630

For sale: Grand River Valley Grapes; Pinot noir, Riesling, Semillon, and Vidal  
August 5, 2020

Bulk wines are also available. Please contact for pricing and availability

Contact: Art at St Joseph Vineyard  
440-298-3709 or stjoesphvineyard@windstream.net

For sale: Bulk wines, 600 and 1000 gal poly tanks  
July 31, 2020

Add #1
19 Red Blend $9.00 per Gal  
18 Red Blend $8.00 per Gal  
19 Pinot Grigio Columbia Valley $11.00 per Gal  
19 Rose Columbia Valley $11.00 per Gal  
19 Cabernet Sauvignon Lodi $12.00 per Gal  
19 Malbec Lodi $12.00 per Gal

Add#2
600 Gal Poly Tanks  
600 Gal poly tanks for sale. It comes with compact 2" valve, 16" lid, white color.  
Prices:  
1 - 5 $400.00 each
6 - 11 $380.00 each  
>11 $360.00 each  
Available to ship NOW

**Add#3**  
1,000 Gal Poly Tanks  
1,000 Gal poly tanks for sale. It comes with compact 1.5" valve, 14" lid, white color.  
Prices:  
Available to ship NOW

**Contact:** Shawn Cocita or Dominic Bosch, Malbec Supplies LLC  
216-712-5798 (Shawn) or 231-492-6480 (Dominic) or shawn@malbecsupplies.com, dominic@malbecsupplies.com

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**For sale:** Willmes Grape Press  
July 29, 2020

Willmes WP 1000. Does between 2 to 2.5 tons of destemmed grapes. Asking price is $6000.

**Contact:** Beau Guilliams, Raven’s Glenn Winery  
740-502-2446

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**Wanted:** 60 gallons reliance  
July 22, 2020

**Contact:** Joe Henke, Henke Winery  
513-662-9463
**For sale:** 2020 Grapes
July 22, 2020

Ohio grown grapes, Lake Erie Appellation for sale this fall:
Riesling 4 to 6 tons
Chardonnay 2 to 3 tons
Sauvignon Blanc 2 to 3 tons
Cabernet Sauvignon .5 to 1 ton
Nebbiolo 1 ton

**Contact:** David Kraus
917-755-1762 (call or text)

**For sale:**
July 21, 2020

Zabelli Fruit Crusher – 220 volt one phase. $250
2 Bottled rinser and sparger -- $500

Contact: Bob Matus, Winemaker & CEO Matus Winery, Wakeman, OH
440-774-WINE (9463)

For sale: Grapes for fall 2020
July 10, 2020
Elvira – 1 ton
Edelweiss – 1 ton
Frontenac – 1 ton
Marquette – 1 ton

Contact: John Dowalter, Dowalter Vineyards, Fredericktown, OH
740-627-0650 or Check us out on FaceBook

Wanted: Grapes for fall 2020
June 12, 2020
20T Vidal Blanc
10T Cayuga White
5T Cab Franc
15T Chambourcin
10T Foch
3T Traminette

Contact: Mike Williams, The Winery at Versailles
937-526-3232 or mikewav@bright.net

Wanted: ½ ton Regent grapes for Fall 2020
June 3, 2020
We are interested in purchasing ½ ton of Regent grapes this fall. If there are any vineyards who would be open to selling us that quantity, please contact Diana Hooverman at diana@threeoaksvineyard.com or call me at 740-535-6257.

**Contact:** Diana Hooverman, Three Oaks Vineyard
740-535-6257 or diana@threeoaksvineyard.com
Hiring: Enology Instructor/Winemaker, Highland Community College, Wamego, KS
August 12, 2020
See following page for position description
Contact: humanresources@highlandcc.edu

Hiring: Part-time winemaker Brandeberry Winery
August 7, 2020
Looking to hire a part-time, highly motivated winemaker for a small family-owned winery. Tasks include all those involved in the cellar, as well as record keeping during the wine making process. Looking for an individual open to new ideas and willing to learn and adapt to the needs of a rapidly growing winery. Hours are flexible. Knowledge of the wine making process is a must. Education or experience required. $16-$20 per hour based on experience.

Reply with any questions or interest to the phone number or email listed below.

Kelly Brandeberry
Brandeberry Winery
937-416-2019
kelly@brandeberrywinery.com
SUMMARY

This position is responsible for overseeing wine production for Highland Vineyard and Winery as well as mentor winemaking clients in the college’s wine-business incubator in collaboration with the V & E Program Director. Additionally, this position includes a teaching load of 3 - 9 credits of Enology courses per semester (and possibly one course during summer) depending upon demand and time availability. Finally, the position will assist in research and extension duties for the Kansas grape and wine industry as well as workshop teaching/hosting.

ESSENTIAL DUTIES AND RESPONSIBILITIES

The following are essential. Other duties may be assigned.

1. Collaborate with V&E Department staff to manage and perform day-to-day activities at Highland Vineyards and Winery as well as the winery incubator year around.
2. Maintain winery equipment and manage winery students/interns. Report any major maintenance needs or equipment abnormalities to V&E Program Director.
3. Teach 3-9 credits of courses each semester and potentially one course during the summer. Conduct field workshops for industry may count as partial teaching load.
4. Serve as a winery extension agent including consulting for the Kansas grape and wine industry and attendance at some national industry conferences.
5. Assist with technical information pertaining to curriculum development and review within the department and at VESTA Annual Summit.

SUPERVISORY RESPONSIBILITIES

Responsible for supervision of students in class setting. May supervise student workers/interns. Carries out supervisory responsibilities in accordance with the organization's policies and applicable laws. Responsibilities include planning, assigning, and directing work; collaborating with program staff; appraising performance; rewarding and disciplining employees; addressing complaints; and resolving problems.

QUALIFICATIONS

Bachelor's Degree or higher in enology, fermentation science, or related field of study. Experience working in a winery is essential. Computer literacy required. Experience with hybrid grape varieties preferred. Must be eligible to work in the United States without sponsorship. E.O.E.

CONTACT

Human Resources humanresources@highlandcc.edu 785-442-6144

PROGRAM INFORMATION

The HCC Viticulture and Enology Program is located in Wamego, KS (www.wamego.org). Highland currently has 5 acres of vineyard with approximately 4500 vines. The college recently founded and moved the winery into 456 Wineries, a wine-business incubator for startup winemakers, the first such incubator east of the Rocky Mountains (www.456wineries.com). Highland began offering degree programs in viticulture and enology in 2010 (www.highlandcc.edu/pages/grapes) and is the Kansas member of the Viticulture and Enology Science and Technology Alliance (VESTA) (www.vesta-usa.org). The program was started and continues to be led by Scott Kohl, a senior member of the VESTA staff.
**History:** Saureel Vineyards is located in the Sierra Foothills of Northern California within a 150 acre ranch in which 30 acres is planted in mostly eclectic and rare Rhone varietals.

**Location:** 1,650’ elevation in the Gold Hill District in the town of Placerville, CA. The vineyard is widely know to exist in the “banana belt” region of El Dorado County which cools off nicely at night with air drainage to the American River.

**Soils:** Decomposed granite. Historically, the present site was a vineyard in the 1870’s but was converted to cherries in the 1920’s, pears in the 1970’s, and the current vineyard was planted in 2016.
Varietals: Mostly eclectic Rhone varietals including the following:

<table>
<thead>
<tr>
<th>Varietal</th>
<th>Acres</th>
<th>Row Size</th>
<th>Root Stock</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chenin Blanc</td>
<td>2.57</td>
<td>5' x 9'</td>
<td>1103-Paulson</td>
</tr>
<tr>
<td>Grenache Noir Alban</td>
<td>4.29</td>
<td>5' x 9'</td>
<td>1103-Paulson</td>
</tr>
<tr>
<td>Malbec</td>
<td>4.29</td>
<td>5' x 9'</td>
<td>1103-Paulson</td>
</tr>
<tr>
<td>Mourvèdre</td>
<td>4.07</td>
<td>5' x 8'</td>
<td>1103-Paulson</td>
</tr>
<tr>
<td>Petit Manseng</td>
<td>2.09</td>
<td>5' x 9'</td>
<td>1103-Paulson</td>
</tr>
<tr>
<td>Picpoul Blanc</td>
<td>3.34</td>
<td>5' x 9'</td>
<td>1103-Paulson</td>
</tr>
<tr>
<td>Sauvignon Musque</td>
<td>2.47</td>
<td>5' x 9'</td>
<td>1103-Paulson</td>
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<tr>
<td>Syrah</td>
<td>5.08</td>
<td>5' x 9'</td>
<td>1103-Paulson</td>
</tr>
<tr>
<td>Vermentino</td>
<td>0.87</td>
<td>5' x 9'</td>
<td>1103-Paulson</td>
</tr>
</tbody>
</table>

Planting: The vineyard is planted 5’ x 9’ spacing and trellissed to VSP.

For more information and details regarding pricing, please contact Ken Musso at kmusso@comcast.net or 916-990-6259 and/or Tim Sauer at tim@saureelvineyards.com or 916-768-3962.
Chenin Blanc

Grenache Noir – Alban
Petit Manseng

Picpoul Blanc
Sauvignon Musque

Syrah
Vermentino