2020
The Grape Exchange (TGE) & The JOB Board

As of 8/28/18, Maria Smith will be handling OGEN, TGE & TJB. Please contact Maria at smith.12720@osu.edu

This service is provided by the OSU viticulture program. The purpose of this site is to assist grape growers and wineries in selling and/or buying grapes, wine, juice or equipment and post JOBS Wanted or JOBS for Hire. The listing will be posted to the “Buckeye Appellation” website (https://ohiograpeweb.cfaes.ohio-state.edu/) and updates will be sent to all OGEN subscribers via email. Ads will be deleted after 4 months. If you would like items to continue or placed back on the exchange, please let me know.

To post new or make changes to current ads, please send an e-mail to Maria Smith (smith.12720@osu.edu) with the contact and item description information below. Weekly updates of listings will be e-mailed to OGEN subscribers or as needed throughout the season. Suggestions to improve the Grape Exchange are also welcome.

The format of the information to include is as follows:

Items (grapes, wine, equipment, etc.) Wanted/Needed or Selling:
Name:
Vineyard/Winery:
Phone Number:
E-mail Address:

Please send me a note to delete any Ads that you no longer need or want listed.

Note: All bulk wines sold in Ohio is to be sold for blending purposes only, not to exceed 40% of all the wine manufactured and imported. This is according to Ohio Revised Code (4303.03). This does not at all reflect upon the quality of the wine being sold for this purpose.

There currently are five jobs listed on The JOB Board. Updates to TGE are listed as most current to oldest.

*Please scroll down to Ads, pictures & contact information
**The Grape Exchange**  
*March 16, 2020*

**For sale:** Vineyard sprayer  
March 3, 2020

50-gallon sprayer, 3-point hitch, 6 nozzles, sprays vertically on both sides.  
High pressure pump for fungicides and pesticides.

Asking $1150

**Contact:** Ken Linger  
330-464-4898 or baldknobvineyard@gmail.com

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**For sale:** Excess barrels  
February 27, 2020

They are bordeaux style, 58 gallons, emptied, cleaned and in great shape. Also have Western Row rack systems for them. Call for information.

**Contact:** Brian St. Clair, Fulton Grove Winery  
513-444-6020 or fultongrovewinery@gmail.com

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**For sale:** Vineyard and Winery Equipment  
February 27, 2020, *Updated March 3, 2020*

**Winery Liquidation**

2 -80 gallon Flex Tanks. These are the Dexter 80 with oxygen permeable technology that replaces wooden Barrels 
$300 each

![Flextank](image)  
43 liter per minute stainless wine pump. Marchisio ALM25. also seen branded as the Tellarini ALM25 $255
Large Manual Bushell size press.  $200

Bird netting 17' by 1000' Avigard green used 3 months $175
Vineyard/ grape processing tools, poly plastic shovel, pitchfork, grape picking baskets, 5ft stirring paddle

5 ft. Bug zapper,
2 boxes of misc. wine glasses, several wine racks
5 Carboys, box of empty 375ml bottles
Wood merchandiser with baskets
Black metal table merchandiser
Glasstop /wrought iron decorative wine serving rack
Strong Wood ramp for unloading van
2 wood pallets Large red trash can with lid, 2 sets metal shelves
Shop Vac and various tools (screwdrivers, wrenches, Machete, saws, hand trimmers
Point of sale / credit card machine

Contact: J.B. Carter
614-209-6511 or Contactpatch2013@gmail.com
**For sale:** Plate frame filter  
February 11, 2020

40 by 40 plate frame filter for sale. $2500.

**Contact:** Tom Shank, American Winery  
419-212-1017

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**Wanted:** Grapes and/or grape juice  
January 22, 2020

Marquette, Traminette, catawba, Chardonel, Cabernet Franc, and/or Riesling grape or grape juice. Interested in small quantities (5-10 gals).

**Contact:** Susann Brady-Kalnay, Brady Vineyards  
isbk.inc@gmail.com

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**For sale:** Bulk wines  
January 20, 2020

<table>
<thead>
<tr>
<th>Wine</th>
<th>Vintage</th>
<th>Availability (Gal)</th>
<th>$/gal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apple (dry)</td>
<td>2019</td>
<td>SOLD OUT</td>
<td>$8.00</td>
</tr>
<tr>
<td>Spiced Apple (sweet)</td>
<td>2019</td>
<td>300</td>
<td>$12.00</td>
</tr>
<tr>
<td>Blackberry (finished)</td>
<td>2019</td>
<td>Custom</td>
<td>$23.00</td>
</tr>
<tr>
<td>Blueberry (finished)</td>
<td></td>
<td>Custom</td>
<td>$20.00</td>
</tr>
<tr>
<td><strong>Cabernet Sauvignon</strong></td>
<td>2019</td>
<td>1500</td>
<td>$18.00</td>
</tr>
<tr>
<td><strong>Cabernet Franc</strong></td>
<td>2019</td>
<td>1100</td>
<td>$17.00</td>
</tr>
<tr>
<td>Catawba</td>
<td>2019</td>
<td>550</td>
<td>$9.00</td>
</tr>
<tr>
<td>Wine</td>
<td>Year</td>
<td>Quantity</td>
<td>Price</td>
</tr>
<tr>
<td>------------------------------</td>
<td>-------</td>
<td>----------</td>
<td>--------</td>
</tr>
<tr>
<td>Cayuga</td>
<td>2018/19</td>
<td>1500</td>
<td>$9.00</td>
</tr>
<tr>
<td>Orange Muscat</td>
<td>2018</td>
<td>200</td>
<td>$11.00</td>
</tr>
<tr>
<td>Chambourcin</td>
<td>2018/19</td>
<td>1500</td>
<td>$11.00</td>
</tr>
<tr>
<td>Chancellor</td>
<td>2019</td>
<td>1300</td>
<td>$10.00</td>
</tr>
<tr>
<td>Chardonnay</td>
<td>2019</td>
<td>800</td>
<td>$15.00</td>
</tr>
<tr>
<td>Concord</td>
<td>2019</td>
<td>1000</td>
<td>$8.50</td>
</tr>
<tr>
<td>Chardonnay</td>
<td>2018</td>
<td>800</td>
<td>$15.00</td>
</tr>
<tr>
<td>Merlot</td>
<td>2018/19</td>
<td>600</td>
<td>$16.00</td>
</tr>
<tr>
<td>Muscat Canelli</td>
<td>2019</td>
<td>800</td>
<td>$14.00</td>
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<tr>
<td>Niagara</td>
<td>2019</td>
<td>1000</td>
<td>$8.50</td>
</tr>
<tr>
<td>Peach (finished)</td>
<td>Custom</td>
<td></td>
<td>$14.00</td>
</tr>
<tr>
<td>Petite Sirah</td>
<td>2019</td>
<td>200</td>
<td>$18.00</td>
</tr>
<tr>
<td>Marechal Foch</td>
<td>2019</td>
<td>900</td>
<td>$10.00</td>
</tr>
<tr>
<td>Pinot Grigio</td>
<td>2018</td>
<td>550</td>
<td>$14.00</td>
</tr>
<tr>
<td>Port of Chambourcin</td>
<td>17/18/19</td>
<td>500</td>
<td>$20.00</td>
</tr>
<tr>
<td>Riesling</td>
<td>2018/19</td>
<td>2000</td>
<td>$15.50</td>
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<tr>
<td>Lemberger</td>
<td>2019</td>
<td>700</td>
<td>$16.00</td>
</tr>
<tr>
<td>Seyval Blanc</td>
<td>2019</td>
<td>400</td>
<td>$10.00</td>
</tr>
<tr>
<td>Steuben</td>
<td>2018</td>
<td>1500</td>
<td>$8.50</td>
</tr>
<tr>
<td>Viognier</td>
<td>2019</td>
<td>250</td>
<td>$16.00</td>
</tr>
<tr>
<td>Strawberry (finished)</td>
<td>Custom</td>
<td></td>
<td>$18.00</td>
</tr>
<tr>
<td>Valvin Muscat</td>
<td>2019</td>
<td>550</td>
<td>$12.00</td>
</tr>
<tr>
<td>Vidal Blanc</td>
<td>2019</td>
<td>2000</td>
<td>$9.00</td>
</tr>
</tbody>
</table>

All wines are 100% varietal and can be finished to your specs. Delivery is available at additional cost, as are containers.

**Contact:** Mike Williams, The Winery at Versailles  
937-526-3232 or mikewav@bright.net

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**For sale:** Bulk wines  
January 17, 2020

2018 Riesling Grand River Valley $15 gal.  
2018 Vidal Grand River Valley $10 gal  
2018 Pinot Noir Grand River Valley $20 gal  
2018 Cabernet Franc Grand River Valley $20 gal

**Contact:** Nick Ferrante, Ferrante Winery  
440-622-3957 or nick@ferrantewinery.com

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**For sale:** Barrel racks  
January 17, 2020

Barrel racks for sale, starting at $25

**Contact:** Malbec Supplies LLC
For sale: Winery equipment  
January 10, 2020

5 - 500 LITRE LETINA VARIABLE CAPACITY TANKS $900ea
1 - 85 GALLON WOOD BASKET BLADDER PRESS MODEL 70 $2500.00
1 - 4 SPOUT SPARKLING COUNTER PRESSURE FILLER $7500.00
1 - 7 BARREL JACKETED BRITE TANK $7500.00
1 - KREYER CHILLY 45 GLYCOL CHILLER 1.3TON $4750.00

Contact: Brent Baker, Twigg Winery  
330-575-5586 or brentbaker45@gmail.com

For sale: Bulk wines  
January 6, 2020

2019 Riesling  
Grand River Valley Appellation  
Excellent Quality  
500 gallons available.  
$21 per gallon
**2019 Pinot Noir**
Grand River Valley Appellation
Excellent Quality
500 gallons available.
$24 per gallon

**Contact:** Matt Meineke, M Cellars
440-361-4104 or matt@mcellars.com

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**For sale:** Winemaking Equipment
January 2, 2020

**Zambelli Destemmer w/ Must Pump (New motor):** $2,250.00

![Destemmer](image1.jpg)

**#70 Basket Press (Hydraulic-powered ratchet) – Used for one season:** $2,100.00

![Basket Press](image2.jpg)

**1-1/2” Tri-clamp Valves and Fittings:** $500.00 for all

![Valves and Fittings](image3.jpg)
**For sale:** Two winery labelers (Enos 2, 1996 model and MEB, 2002 model)

December 6, 2019

Enos 2, 1996 model.
Single phase for labeling and capsuling motors
Capsuler non-functional
Heat tunnel for PVC shrink caps
Conveyor motor is controlled separately and is 3-phase
We have maintenance/operation manuals
Two label stations

MEB labeler, 2002 model
Single phase for everything
Heat shrink for PVC
One label station
Prices negotiable

**Contact:** Mike Williams, The Winery at Versailles
937-526-3232 or mikewav@bright.net

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**For sale:** Wine tanks

6100 liter Primo/GW Kent
Variable Capacity
Jacketed
On Legs
Sample valve and manway
$5200

4000 liter Lainox
Variable Capacity
Tabs for a false bottom (not included)
Sample valve and manway
$3700

4000 liter Letina
Variable Capacity
Jacketed
Sample valve and manway
$4200

Pictures available upon request.

**Contact:** CAM spirits
804-480-0055 or camspirits@aol.com
**Vineyard Laborer**
March 16, 2020

Laurentia Vineyard and Winery is accepting applications for a full time vineyard laborer. No experience necessary; will train. Duties include all aspects of growing grapevines. Person will work outside during all weather conditions year round – proper outdoor clothing required for heat, cold, rain, and wind. Must be able to work consistently and must have reliable transportation. Must be able to stand, walk and kneel for long periods of time. Must be able to use hand tools. We offer competitive wages, medical benefits, paid vacation, employee discounts and more. To apply, please email your resume to candace@laurentiawinery.com

**Assistant event planner and administrative assistant for Ohio Wine Producers Assn.**
March 3, 2020

**Overview**

The position is a part to full time hourly position. It can be flexible to accommodate academic classes and family responsibilities. The Person will report to the Executive Director or Special Event Coordinator, depending on the projects assigned.

**Special Events**

1. Assist in the coordination of winery participation in OWPA sponsored events, including, but not limited to: Vintage Ohio, Wine weekends, Smaller wine festivals, wine dinners, License to Steal and coordination of activities with other non-profit and for profit organizations as approved by the board
2. Advise Executive Director and Special Projects Manager on the development of events.
3. Work with the staff to promote the wine trails and all other special events.
4. Follow-up after each the event.

**Sales and Marketing responsibilities**

1. Will assist in the maintenance and promotion of the Association Facebook and Instagram sites
2. Will assist in the sales of advertisements for the 6 trail brochures

**General Office/Administrative Assistant Duties**

1. Provide assistance in scheduling Board and regional meetings and coordinating speakers’ schedules for various conferences and meetings
2. Serving as a liaison with and among member wineries and growers and the Executive Director
3. Answer phones when necessary and route messages to appropriate personnel.
4. Assist in preparing materials for various activities
5. Greet office visitors.
6. Keep updated and accurate files on all projects.
7. Keep work area organized and orderly.
8. Attend regularly scheduled office meetings.
9. Lift one case of wine (up to 30 pounds).
10. Travel to necessary trade shows and meetings as approved by the Executive Director
   - Perform other duties as requested by the Executive Director
Assistant Winemaker/Meadmaker  
January 30, 2020

Competitive Salary with Full Benefits Package (Generous Medical & Dental, Vacation, and Paid Holidays)

Crafted Artisan Meadery is currently accepting applications for the position of Assistant Meadmaker/Cellarman. This is a full-time position that reports directly to the Head Meadmaker. We are an ever-expanding mead producer and are looking for an experienced individual with a team-orientated mentality, extreme attention to detail, is self-driven, and has a passion for producing world class mead of the highest quality.

Responsibilities include but are not limited to:

• Assisting the Head Meadmaker in all aspects of production and ensuring the goals of the production schedule are met
• Racking, transferring, filtering
• Cleaning/sanitizing of tanks and process equipment and overall cleanliness of mead production area.
• Packaging responsibilities
• Preparing orders for shipment to distributors
• Aiding in events as needed

Requirements:

• A year minimum of brewery/winery experience in a production setting OR a robust homebrewing background
• Able to lift 50 pounds at a time
• Mechanical aptitude
• Critical thinking and problem solving
• Occasionally work independently
• Quick learner, thirst for knowledge
• At least 21 years of age

Send an email to jobs@craftedmead.com with a cover letter and resume detailing your qualifications. Please do not call to inquire about this position, email only.

Research and Extension Associate  
January 30, 2020

The Purdue University Department of Horticulture and Landscape Architecture is seeking a self-motivated individual with expertise in viticulture to contribute to the Purdue Wine Grape Team extension and research program. The Research & Extension Associate position requires a Master’s Degree in viticulture or closely related field. This will be an excellent opportunity for a recent MS graduate. If you have any questions about the position, I am happy to provide more details.

The position posting can be found here:

https://career8.successfactors.com/sfcareer/jobreqcareer?jobId=9305&company=purdueuniv&username
Winery operations manager
January 6, 2020

General Description:

St. Joseph vineyard is an estate vineyard and winery operation in the prestigious Grand River Valley AVA. We are looking for a talented individual with an enology/agricultural or other science-based background. Ideal candidate should understand the basic principles of winemaking and have a willingness to learn and expand into new responsibilities. Position allows flexible work hours to accommodate candidates with other personal, family or career interests.

Candidate should be capable of performing winery operations including but not limited to:
- Assist in or lead cellar operations.
- Coordinate and assist in vineyard practices.
- Perform testing and analysis of musts and wines.
- Determine the type of vinification technique, process and adjuncts needed to achieve desired results.
- Represent winery at or during commercial activities including retail sales

Candidate must:
- Possess basic knowledge of winemaking technology, equipment, sanitation and safety.
- Have good communication and organizational skills.
- Must be physically capable of performing harvest and cellar duties.
- Must be capable of operating agricultural equipment.

Education: A degree or experience in chemistry, agriculture, enology, viticulture, engineering or other science-based field.

Ideal candidate would have some previous winemaking experience and or experience in agriculture.

Compensation commensurate with experience.

Contact: Art Pietryk, St. Joseph Vineyard LLC
6060 Madison Road
Thompson, Ohio 44086
440 298 3709 or 216 630 5633
e-mail: stjosephvineyard@windstream.net