2020
The Grape Exchange (TGE) & The JOB Board

As of 8/28/18, Maria Smith will be handling OGEN, TGE & TJB. Please contact Maria at smith.12720@osu.edu

This service is provided by the OSU viticulture program. The purpose of this site is to assist grape growers and wineries in selling and/or buying grapes, wine, juice or equipment and post JOBS Wanted or JOBS for Hire. The listing will be posted to the “Buckeye Appellation” website (https://ohiograpeweb.cfaes.ohio-state.edu/) and updates will be sent to all OGEN subscribers via email. Ads will be deleted after 4 months. If you would like items to continue or placed back on the exchange, please let me know.

To post new or make changes to current ads, please send an e-mail to Maria Smith (smith.12720@osu.edu) with the contact and item description information below. Weekly updates of listings will be e-mailed to OGEN subscribers or as needed throughout the season. Suggestions to improve the Grape Exchange are also welcome.

The format of the information to include is as follows:
Items (grapes, wine, equipment, etc.) Wanted/Needed or Selling:
Name:
Vineyard/Winery:
Phone Number:
E-mail Address:

Please send me a note to delete any Ads that you no longer need or want listed.

Note: All bulk wines sold in Ohio is to be sold for blending purposes only, not to exceed 40% of all the wine manufactured and imported. This is according to Ohio Revised Code (4303.03). This does not at all reflect upon the quality of the wine being sold for this purpose.

There currently are four jobs listed on The JOB Board. Updates to TGE are listed as most current to oldest.

*Please scroll down to Ads, pictures & contact information*
For sale: Plate frame filter
February 11, 2020

40 by 40 plate frame filter for sale. $2500.

Contact: Tom Shank, American Winery
419-212-1017

Wanted: Grapes and/or grape juice
January 22, 2020

Marquette, Traminette, catawba, Chardonel, Cabernet Franc, and/or Riesling grape or grape juice. Interested in small quantities (5-10 gals).

Contact: Susann Brady-Kalnay, Brady Vineyards
isbk.inc@gmail.com

For sale: Bulk wines
January 20, 2020

Bulk wine available from The Winery at Versailles

<table>
<thead>
<tr>
<th>Wine</th>
<th>Vintage</th>
<th>Availability (Gal)</th>
<th>$/gal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apple (dry)</td>
<td>2019</td>
<td>SOLD OUT</td>
<td>$8.00</td>
</tr>
<tr>
<td>Spiced Apple (sweet)</td>
<td>2019</td>
<td>300</td>
<td>$12.00</td>
</tr>
<tr>
<td>Blackberry (finished)</td>
<td></td>
<td>Custom</td>
<td>$23.00</td>
</tr>
<tr>
<td>Wine Type</td>
<td>Year</td>
<td>Units</td>
<td>Price</td>
</tr>
<tr>
<td>---------------------------</td>
<td>------------</td>
<td>-------------</td>
<td>---------</td>
</tr>
<tr>
<td>Blueberry (finished)</td>
<td></td>
<td>Custom</td>
<td>$20.00</td>
</tr>
<tr>
<td>Cabernet Sauvignon</td>
<td>2019</td>
<td>1500</td>
<td>$18.00</td>
</tr>
<tr>
<td>Cabernet Franc</td>
<td>2019</td>
<td>1100</td>
<td>$17.00</td>
</tr>
<tr>
<td>Catawba</td>
<td>2019</td>
<td>550</td>
<td>$9.00</td>
</tr>
<tr>
<td>Cayuga</td>
<td>2018/19</td>
<td>1500</td>
<td>$9.00</td>
</tr>
<tr>
<td>Orange Muscat</td>
<td>2018</td>
<td>200</td>
<td>$11.00</td>
</tr>
<tr>
<td>Chambourcin</td>
<td>2018/19</td>
<td>1500</td>
<td>$11.00</td>
</tr>
<tr>
<td>Chancellor</td>
<td>2019</td>
<td>1300</td>
<td>$10.00</td>
</tr>
<tr>
<td>Chardonnay</td>
<td>2019</td>
<td>800</td>
<td>$15.00</td>
</tr>
<tr>
<td>Concord</td>
<td>2019</td>
<td>1000</td>
<td>$8.50</td>
</tr>
<tr>
<td>Chardonnay</td>
<td>2018</td>
<td>800</td>
<td>$15.00</td>
</tr>
<tr>
<td>Merlot</td>
<td>2018/19</td>
<td>600</td>
<td>$16.00</td>
</tr>
<tr>
<td>Muscat Canelli</td>
<td>2019</td>
<td>800</td>
<td>$14.00</td>
</tr>
<tr>
<td>Niagara</td>
<td>2019</td>
<td>1000</td>
<td>$8.50</td>
</tr>
<tr>
<td>Peach (finished)</td>
<td>Custom</td>
<td></td>
<td>$14.00</td>
</tr>
<tr>
<td>Petite Sirah</td>
<td>2019</td>
<td>200</td>
<td>$18.00</td>
</tr>
<tr>
<td>Marechal Foch</td>
<td>2019</td>
<td>900</td>
<td>$10.00</td>
</tr>
<tr>
<td>Pinot Grigio</td>
<td>2018</td>
<td>550</td>
<td>$14.00</td>
</tr>
<tr>
<td>Port of Chambourcin</td>
<td>17/18/19</td>
<td>500</td>
<td>$20.00</td>
</tr>
<tr>
<td>Riesling</td>
<td>2018/19</td>
<td>2000</td>
<td>$15.50</td>
</tr>
<tr>
<td>Lemberger</td>
<td>2019</td>
<td>700</td>
<td>$16.00</td>
</tr>
<tr>
<td>Seyval Blanc</td>
<td>2019</td>
<td>400</td>
<td>$10.00</td>
</tr>
<tr>
<td>Steuben</td>
<td>2018</td>
<td>1500</td>
<td>$8.50</td>
</tr>
<tr>
<td>Viognier</td>
<td>2019</td>
<td>250</td>
<td>$16.00</td>
</tr>
<tr>
<td>Strawberry (finished)</td>
<td>Custom</td>
<td></td>
<td>$18.00</td>
</tr>
<tr>
<td>Valvin Muscat</td>
<td>2019</td>
<td>550</td>
<td>$12.00</td>
</tr>
<tr>
<td>Vidal Blanc</td>
<td>2019</td>
<td>2000</td>
<td>$9.00</td>
</tr>
</tbody>
</table>

All wines are 100% varietal and can be finished to your specs. Delivery is available at additional cost, as are containers.

**Contact:** Mike Williams, The Winery at Versailles
937-526-3232 or mikewav@bright.net

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**For sale:** Bulk wines
January 17, 2020

2018 Riesling Grand River Valley $15 gal.
2018 Vidal Grand River Valley $10 gal
2018 Pinot Noir Grand River Valley $20 gal
2018 Cabernet Franc Grand River Valley $20 gal

**Contact:** Nick Ferrante, Ferrante Winery
440-622-3957 or nick@ferrantewinery.com

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**For sale:** Barrel racks
January 17, 2020

Barrel racks for sale, starting at $25

Contact: Malbec Supplies LLC
231-492-6480 or dominic@malbecsupplies.com

For sale: Winery equipment
January 10, 2020

5- 500 LITRE LETINA VARIABLE CAPACITY TANKS $900ea
1 - 85 GALLON WOOD BASKET BLADDER PRESS MODEL 70 $2500.00
1 - 4 SPOUT SPARKLING COUNTER PRESSURE FILLER $7500.00
1- 7 BARREL JACKETED BRITE TANK $7500.00
1 - KREYER CHILLY 45 GLYCOL CHILLER 1.3TON $4750.00

Contact: Brent Baker, Twigg Winery
330-575-5586 or brentbaker45@gmail.com

For sale: Bulk wines
January 6, 2020

2019 Riesling
Grand River Valley Appellation
Excellent Quality
500 gallons available.
$21 per gallon

**2019 Pinot Noir**
Grand River Valley Appellation
Excellent Quality
500 gallons available.
$24 per gallon

**Contact:** Matt Meineke, M Cellars
440-361-4104 or matt@mcellars.com

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**For sale:** Winemaking Equipment
January 2, 2020

- **Zambelli Destemmer w/ Must Pump (New motor):** $2,250.00
- **#70 Basket Press (Hydraulic-powered ratchet) – Used for one season:** $2,100.00
- **1-1/2” Tri-clamp Valves and Fittings:** $500.00 for all
For sale: Vineyard and Winery Equipment
December 6, 2019

2 -80 gallon Flex Tanks. These are the Dexter 80 with oxygen permeable technology that replaces wooden Barrels
43 liter per minute stainless wine pump. Marchisio ALM25. also seen branded as the Tellarini ALM25 Large Manual
Bushell size press. Miscellaneous items include:

8 Barstools
5 ft. Bug zapper,
2 boxes of misc. wine glasses, several wine racks
4 buckets, 8 Carboys, box of empty 375ml bottles
Wood merchandiser with baskets
Black metal table merchandiser
Glasstop /wrought iron decorative wine serving rack
Strong Wood ramp for unloading van
2 wood pallets Large red trash can with lid, 2 sets metal shelves
Vineyard/ grape processing tools, 2 grape picking baskets Large white stirring paddle
Shop Vac and various tools(screwdrivers, wrenches, Machete, saws, hand trimmers
10 buckets of cab concentrate
Point of sale / credit card machine

Contact: Eldchrist Winery
614-209-6511 or Contactpatch2013@gmail.com

For sale: Two winery labelers (Enos 2, 1996 model and MEB, 2002 model)
December 6, 2019

Enos 2, 1996 model.
Single phase for labeling and capsuling motors
Capsuler non-functional
Heat tunnel for PVC shrink caps
Conveyor motor is controlled separately and is 3-phase
We have maintenance/operation manuals
Two label stations

Contact: Will Gombash
419-822-6502 or Will.Gombash@gmail.com
MEB labeler, 2002 model
Single phase for everything
Heat shrink for PVC
One label station
Prices negotiable

**Contact:** Mike Williams, The Winery at Versailles
937-526-3232 or mikewav@bright.net

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**For sale:** Wine tanks

- 6100 liter Primo/GW Kent
  - Variable Capacity
  - Jacketed
  - On Legs
  - Sample valve and manway
  - $5200

- 4000 liter Lainox
  - Variable Capacity
  - Tabs for a false bottom (not included)
  - Sample valve and manway
  - $3700

- 4000 liter Letina
  - Variable Capacity
  - Jacketed
  - Sample valve and manway
  - $4200

Pictures available upon request.

**Contact:** CAM spirits
804-480-0055 or camspirits@aol.com

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**Wanted:** Tank Dollies
November 8, 2019

**Wanted:** 2-500 L ss tank dollies
**Contact:** Peggy Ewald, White Timbers  
330-903-0566 or whitetimbers.peggy@gmail.com

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**For sale:** Winery equipment  
November 1, 2019

Brand New Vintner’s Vault, 6 ton red fermenter, 6000L Variable Capacity Tank, Sloped Stock. Delivery Options Available.

Currently located in Madison, Ohio. Call for pricing.

**Contact:** Leonard at Laurentia Winery  
440-812-9414

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**Wanted:** Bulk wine or juice  
October 28, 2019

High quality bulk wine (2018 or 2019) or juice: Traminette, Cayuga, and Catawba. 1000 L of each variety.

**Contact:** Jim Borton, Lincoln Way Vineyards  
330-201-1945 or lincolnwayvineyards@gmail.com

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**Wanted:** Used winery equipment  
October 28, 2019

We are looking to purchase the following:

- 300/400/500/100 L Variable capacity SS Flat Bottom Tanks
- Plastic tanks or totes
- Lab equipment
- Transfer pump
- Capsule shrink sealer
- 3-5 bottle filler

**Contact:** Shaun Pierce, Twenty One Barrels  
Shaun@21barrels.com

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**For sale:** Used winery processing equipment  
October 14, 2019

<table>
<thead>
<tr>
<th>Equipment</th>
<th>Qty</th>
<th>Sale Price (Each)</th>
<th>Offered price</th>
<th>Comment</th>
</tr>
</thead>
<tbody>
<tr>
<td>4 variable capacity tanks (1000L)</td>
<td>4</td>
<td>$1,500.00</td>
<td>$6,000.00</td>
<td>Enoitalia with Lid and pump (no sealing tube) approx. 36&quot; diameter. Removable stand included. Flat bottom style,</td>
</tr>
<tr>
<td>Variable Speed Pump</td>
<td>1</td>
<td>$2,500.00</td>
<td>$2,500.00</td>
<td>New Impeller included. Enoitalia Euro 40 Variable Speed pump 10-80 gpm pump. Comes with 30'</td>
</tr>
<tr>
<td>Item Description</td>
<td>Quantity</td>
<td>Price 1</td>
<td>Price 2</td>
<td></td>
</tr>
<tr>
<td>-------------------------------------------------------</td>
<td>----------</td>
<td>---------</td>
<td>---------</td>
<td></td>
</tr>
<tr>
<td>Crusher destemmer Jolly 35</td>
<td>1</td>
<td>$2,300.00</td>
<td>$2,300.00</td>
<td></td>
</tr>
<tr>
<td>4 macro bins (fermenting bins)</td>
<td>4</td>
<td>$475.00</td>
<td>$1,900.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>300 gallons. Double walled. With lids.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>1 portable tank (1100L)</td>
<td>1</td>
<td>$1,596.00</td>
<td>$1,500.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Latina. With Lid, lifting arm and pump (no sealing tube) approx. 36 inch diameter. Fork lift bottom.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Plate and frame filter</td>
<td>1</td>
<td>$1,276.00</td>
<td>$1,250.00</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>PF30 20 X 20 plate and frame filter.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>10 glass 5gal carboys</td>
<td>10</td>
<td>$25.00</td>
<td>$200.00</td>
<td></td>
</tr>
<tr>
<td>4 oak Barrels, 60 gal, red wine used</td>
<td>4</td>
<td>$100.00</td>
<td>$400.00</td>
<td></td>
</tr>
</tbody>
</table>

**Contact:** Gary Simunich, Western Reserve Cellars  
440-561-9301 or questgss@roadrunner.com

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**For sale:** Concord grapes  
October 14, 2019

Concord grapes available.

**Contact:** Marilyn Monzula, Vineyard 22 Winery  
740-942-3895
The JOB Board
There are currently four job postings

Assistant Winemaker/Meadmaker
January 30, 2020

Competitive Salary with Full Benefits Package (Generous Medical & Dental, Vacation, and Paid Holidays)

Crafted Artisan Meadery is currently accepting applications for the position of Assistant Meadmaker/Cellarman. This is a full-time position that reports directly to the Head Meadmaker. We are an ever-expanding mead producer and are looking for an experienced individual with a team-orientated mentality, extreme attention to detail, is self-driven, and has a passion for producing world class mead of the highest quality.

Responsibilities include but are not limited to:

- Assisting the Head Meadmaker in all aspects of production and ensuring the goals of the production schedule are met
- Racking, transferring, filtering
- Cleaning/sanitizing of tanks and process equipment and overall cleanliness of mead production area.
- Packaging responsibilities
- Preparing orders for shipment to distributors
- Aiding in events as needed

Requirements:

- A year minimum of brewery/winery experience in a production setting OR a robust homebrewing background
- Able to lift 50 pounds at a time
- Mechanical aptitude
- Critical thinking and problem solving
- Occasionally work independently
- Quick learner, thirst for knowledge
- At least 21 years of age

Send an email to jobs@craftedmead.com with a cover letter and resume detailing your qualifications. Please do not call to inquire about this position, email only.

Research and Extension Associate
January 30, 2020

The Purdue University Department of Horticulture and Landscape Architecture is seeking a self-motivated individual with expertise in viticulture to contribute to the Purdue Wine Grape Team extension and research program. The Research & Extension Associate position requires a Master’s Degree in viticulture or closely related field. This will be an excellent opportunity for a recent MS graduate. If you have any questions about the position, I am happy to provide more details.

The position posting can be found here:

https://career8.successfactors.com/sfcareer/jobreqcareer?jobId=9305&company=purdueuniv&username
Assistant Winemaker
January 22, 2020

Debonne Vineyards
Madison, OH 44057

An established estate winery in the Great Lakes region, proud of their award-winning wines from their own regional vineyards, is seeking an assistant winemaker to join the team. The candidate whom we seek should possess the following: BS in chemistry, fermentation science, enology or equivalent field experience. General wine knowledge, appreciation, work ethic and personal interest in commercial wine production is as important as the above-mentioned degree. Minimum two years experience in wine production. Mechanical knowledge in order to operate modern enology equipment. Chemistry knowledge and lab experience highly desirable. Relevant Microsoft Office software, e.g. Excel, Word, Outlook. Ability to direct cellar activities with motivation and leadership. Take direction, learn new relevant skills.

Our new team member will report directly to the Corporate Wine Maker and Manager of Winery Operations. Under his tutelage, you will become acquainted with and take part in all aspects of the operation and production for the estate wineries. This is a hands-on position that requires the physical responsibilities of a full-fledged winemaking facility. Please consider our cool climate growing conditions in the Great Lakes Region when making your decision to apply.

We seek a passionate, eager and committed person whose future is determined by dedication and a can-do attitude. In return, we offer an excellent compensation and benefits package along with the opportunity to excel in our friendly yet professional atmosphere.

Qualified and interested candidates are welcome to apply to the search firm recruiting for this important position:

L. Campbell Inc.

**For Inquiries Call:** 312-664-3113, 10am-6pm Central Time

Experience:
- Wine production: 2 years (Required)

Education:
- Bachelor's (Preferred)

Benefits:
- Health insurance
- Retirement plan
- Paid time off
Winery operations manager
January 6, 2020

General Description:

St. Joseph vineyard is an estate vineyard and winery operation in the prestigious Grand River Valley AVA. We are looking for a talented individual with an enology/agricultural or other science-based background. Ideal candidate should understand the basic principles of winemaking and have a willingness to learn and expand into new responsibilities. Position allows flexible work hours to accommodate candidates with other personal, family or career interests.

Candidate should be capable of performing winery operations including but not limited to:

- Assist in or lead cellar operations.
- Coordinate and assist in vineyard practices.
- Perform testing and analysis of musts and wines.
- Determine the type of vinification technique, process and adjuncts needed to achieve desired results.
- Represent winery at or during commercial activities including retail sales

Candidate must:

- Possess basic knowledge of winemaking technology, equipment, sanitation and safety.
- Have good communication and organizational skills.
- Must be physically capable of performing harvest and cellar duties.
- Must be capable of operating agricultural equipment.

Education: A degree or experience in chemistry, agriculture, enology, viticulture, engineering or other science-based field.

Ideal candidate would have some previous winemaking experience and or experience in agriculture.

Compensation commensurate with experience.

Contact: Art Pietryk, St. Joseph Vineyard LLC
6060 Madison Road
Thompson, Ohio 44086
440 298 3709 or 216 630 5633
e-mail: stjosephvineyard@windstream.net