2020
The Grape Exchange (TGE) & The JOB Board

As of 8/28/18, Maria Smith will be handling OGEN, TGE & TJB. Please contact Maria at smith.12720@osu.edu

This service is provided by the OSU viticulture program. The purpose of this site is to assist grape growers and wineries in selling and/or buying grapes, wine, juice or equipment and post JOBS Wanted or JOBS for Hire. The listing will be posted to the “Buckeye Appellation” website (https://ohiograpeweb.cfaes.ohio-state.edu/) and updates will be sent to all OGEN subscribers via email. Ads will be deleted after 4 months. If you would like items to continue or placed back on the exchange, please let me know.

To post new or make changes to current ads, please send an e-mail to Maria Smith (smith.12720@osu.edu) with the contact and item description information below. Weekly updates of listings will be e-mailed to OGEN subscribers or as needed throughout the season. Suggestions to improve the Grape Exchange are also welcome.

The format of the information to include is as follows:
Items (grapes, wine, equipment, etc.) Wanted/Needed or Selling:
Name:
Vineyard/Winery:
Phone Number:
E-mail Address:

Please send me a note to delete any Ads that you no longer need or want listed.

Note: All bulk wines sold in Ohio is to be sold for blending purposes only, not to exceed 40% of all the wine manufactured and imported. This is according to Ohio Revised Code (4303.03). This does not at all reflect upon the quality of the wine being sold for this purpose.

There currently are five job listings on The JOB Board. Updates to TGE are listed as most current to oldest.

*Please scroll down to Ads, pictures & contact information*
For sale: Bulk wine
April 24, 2020

We are located in the Valley View Ohio, with the ability to produce and ship directly to you at the lowest prices in the market. All prices are negotiable based on volume. We have in stock:

Riesling
Chardonnay
Rose
Pinot Grigio
Sauvignon Blanc
Gewurztraminer
Malbec
Cabernet Sauvignon
Pinot Noir
Cabernet Franc
Zinfandel
Syrah
Sangiovese
Montepulciano
Merlot
Tempranillo
P Syrah

Contact: Shawn Cocita or Dominic Bosch, Malbec Supplies LLC
216-712-5798 (Shawn) or 231-492-6480 (Dominic), shawn@malbecsupplies.com, dominic@malbecsupplies.com

For sale: Zambelli Press and Destemmer
April 20, 2020

Zambelli Destemmer w/ Must Pump (New motor): $1,800.00
#70 Basket Press (Hydraulic-powered ratchet) – Used for one season: $1,800.00

Contact: Will Gombash
419-822-6502 or Will.Gombash@gmail.com

For sale: Winery equipment
March 18, 2020

GRZ Vineyards has shut down. We have the following equipment for sale:

(5) 300 L variable capacity stainless fermentors $360.00 each
(3) 400 L variable capacity stainless fermentors $450.00 each
All fermentors have been fitted with high tensile receivers and stainless steel ball valves. (no charge)

10-plate filter with stainless pump (includes multiple filters of varying size) $730.00

GAI 4-spout stainless gravity bottle filler $615

Contact: Don Robinson, GRZ Vineyards LLC, Canton, OH
330-354-6028
**For sale**: Vineyard sprayer  
March 3, 2020

50-gallon sprayer, 3-point hitch, 6 nozzles, sprays vertically on both sides. High pressure pump for fungicides and pesticides.

Asking $1150

**Contact**: Ken Linger  
330-464-4898 or baldknobvineyard@gmail.com

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**For sale**: Excess barrels  
February 27, 2020

They are bordeaux style, 58 gallons, emptied, cleaned and in great shape. Also have Western Row rack systems for them. Call for information.

**Contact**: Brian St. Clair, Fulton Grove Winery  
513-444-6020 or fultongroveninery@gmail.com

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**For sale**: Plate frame filter  
February 11, 2020

40 by 40 plate frame filter for sale. $2500.

**Contact**: Tom Shank, American Winery  
419-212-1017
Wanted: Grapes and/or grape juice
January 22, 2020

Marquette, Traminette, catawba, Chardonel, Cabernet Franc, and/or Riesling grape or grape juice. Interested in small quantities (5-10 gals).

Contact: Susann Brady-Kalnay, Brady Vineyards
isbk.inc@gmail.com

For sale: Bulk wines
January 20, 2020

Bulk wine available from The Winery at Versailles

<table>
<thead>
<tr>
<th>Wine</th>
<th>Vintage</th>
<th>Availability (Gal)</th>
<th>$/gal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apple (dry)</td>
<td>2019</td>
<td>SOLD OUT</td>
<td>$8.00</td>
</tr>
<tr>
<td>Spiced Apple (sweet)</td>
<td>2019</td>
<td>300</td>
<td>$12.00</td>
</tr>
<tr>
<td>Blackberry (finished)</td>
<td>2019</td>
<td>Custom</td>
<td>$23.00</td>
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<tr>
<td>Blueberry (finished)</td>
<td>2019</td>
<td>Custom</td>
<td>$20.00</td>
</tr>
<tr>
<td>Cabernet Sauvignon</td>
<td>2019</td>
<td>1500</td>
<td>$18.00</td>
</tr>
<tr>
<td>Cabernet Franc</td>
<td>2019</td>
<td>1100</td>
<td>$17.00</td>
</tr>
<tr>
<td>Catawba</td>
<td>2019</td>
<td>550</td>
<td>$9.00</td>
</tr>
<tr>
<td>Cayuga</td>
<td>2018/19</td>
<td>1500</td>
<td>$9.00</td>
</tr>
<tr>
<td>Orange Muscat</td>
<td>2018</td>
<td>200</td>
<td>$11.00</td>
</tr>
<tr>
<td>Chambourcin</td>
<td>2018/19</td>
<td>1500</td>
<td>$11.00</td>
</tr>
<tr>
<td>Chancellor</td>
<td>2019</td>
<td>1300</td>
<td>$10.00</td>
</tr>
<tr>
<td>Chardonnay</td>
<td>2019</td>
<td>800</td>
<td>$15.00</td>
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<tr>
<td>Concord</td>
<td>2019</td>
<td>1000</td>
<td>$8.50</td>
</tr>
<tr>
<td>Chardonnay</td>
<td>2018</td>
<td>800</td>
<td>$15.00</td>
</tr>
<tr>
<td>Merlot</td>
<td>2018/19</td>
<td>600</td>
<td>$16.00</td>
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<tr>
<td>Muscat Canelli</td>
<td>2019</td>
<td>800</td>
<td>$14.00</td>
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<tr>
<td>Niagara</td>
<td>2019</td>
<td>1000</td>
<td>$8.50</td>
</tr>
<tr>
<td>Peach (finished)</td>
<td>Custom</td>
<td></td>
<td>$14.00</td>
</tr>
<tr>
<td>Petite Sirah</td>
<td>2019</td>
<td>200</td>
<td>$18.00</td>
</tr>
<tr>
<td>Marechal Foch</td>
<td>2019</td>
<td>900</td>
<td>$10.00</td>
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<tr>
<td>Pinot Grigio</td>
<td>2018</td>
<td>550</td>
<td>$14.00</td>
</tr>
<tr>
<td>Port of Chambourcin</td>
<td>17/18/19</td>
<td>500</td>
<td>$20.00</td>
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<tr>
<td>Riesling</td>
<td>2018/19</td>
<td>2000</td>
<td>$15.50</td>
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<tr>
<td>Lemberger</td>
<td>2019</td>
<td>700</td>
<td>$16.00</td>
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<tr>
<td>Seyval Blanc</td>
<td>2019</td>
<td>400</td>
<td>$10.00</td>
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<tr>
<td>Steuben</td>
<td>2018</td>
<td>1500</td>
<td>$8.50</td>
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<tr>
<td>Viognier</td>
<td>2019</td>
<td>250</td>
<td>$16.00</td>
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<tr>
<td>Strawberry (finished)</td>
<td>2019</td>
<td>Custom</td>
<td>$18.00</td>
</tr>
<tr>
<td>Valvin Muscat</td>
<td>2019</td>
<td>550</td>
<td>$12.00</td>
</tr>
<tr>
<td>Vidal Blanc</td>
<td>2019</td>
<td>2000</td>
<td>$9.00</td>
</tr>
</tbody>
</table>

All wines are 100% varietal and can be finished to your specs.
Delivery is available at additional cost, as are containers.
Contact: Mike Williams, The Winery at Versailles  
937-526-3232 or mikewav@bright.net

For sale: Bulk wines 
January 17, 2020

2018 Riesling Grand River Valley $15 gal. 
2018 Vidal Grand River Valley $10 gal  
2018 Pinot Noir Grand River Valley $20 gal 
2018 Cabernet Franc Grand River Valley $20 gal

Contact: Nick Ferrante, Ferrante Winery  
440-622-3957 or nick@ferrantewinery.com

For sale: Barrel racks 
January 17, 2020

Barrel racks for sale, starting at $25

Contact: Malbec Supplies LLC  
231-492-6480 or dominic@malbecsupplies.com

For sale: Winery equipment 
January 10, 2020

5 - 500 LITRE LETINA VARIABLE CAPACITY TANKS $900ea  
1 - 85 GALLON WOOD BASKET BLADDER PRESS MODEL 70 $2500.00 
1 - 4 SPOUT SPARKLING COUNTER PRESSURE FILLER $7500.00 
1 - 7 BARREL JACKETED BRITE TANK $7500.00 
1 - KREYER CHILLY 45 GLYCOL CHILLER 1.3TON  $4750.00
**Contact:** Brent Baker, Twigg Winery  
330-575-5586 or brentbaker45@gmail.com

**For sale:** Bulk wines  
January 6, 2020

**2019 Riesling**  
Grand River Valley Appellation  
Excellent Quality  
500 gallons available.  
$21 per gallon

**2019 Pinot Noir**  
Grand River Valley Appellation  
Excellent Quality  
500 gallons available.  
$24 per gallon

**Contact:** Matt Meineke, M Cellars  
440-361-4104 or matt@mcellars.com
The JOB Board
There are currently five job postings

**Wanted:** Part-time position
April 20, 2020; *updated April 29, 2020*

Seeking a position with a winery in the upper Midwest. Recently retired, I have 12 years of experience working in the OSU/OARDC research winery in Wooster. My strongest skills are in wine laboratory analysis, wine troubleshooting/sanitation, and winemaking procedures. I have experience making wines from native, French hybrid, vinifera and "Minnesota varieties". I also have some experience working in 3 commercial wineries. Resume' and references available upon request.

**Contact:** Patrick Pierquet at 330-264-9147 or ppierquet@gmail.com

Vineyard Laborer
March 16, 2020

Laurentia Vineyard and Winery is accepting applications for a full time vineyard laborer. No experience necessary; will train. Duties include all aspects of growing grapevines. Person will work outside during all weather conditions year round – proper outdoor clothing required for heat, cold, rain, and wind. Must be able to work consistently and must have reliable transportation. Must be able to stand, walk and kneel for long periods of time. Must be able to use hand tools. We offer competitive wages, medical benefits, paid vacation, employee discounts and more. To apply, please email your resume to candace@laurentiawinery.com

Assistant Winemaker/Meadmaker
January 30, 2020

Competitive Salary with Full Benefits Package (Generous Medical & Dental, Vacation, and Paid Holidays)

Crafted Artisan Meadery is currently accepting applications for the position of Assistant Meadmaker/Cellarman. This is a full-time position that reports directly to the Head Meadmaker. We are an ever-expanding mead producer and are looking for an experienced individual with a team-orientated mentality, extreme attention to detail, is self-driven, and has a passion for producing world class mead of the highest quality.

Responsibilities include but are not limited to:
- Assisting the Head Meadmaker in all aspects of production and ensuring the goals of the production schedule are met
- Racking, transferring, filtering
- Cleaning/sanitizing of tanks and process equipment and overall cleanliness of mead production area.
- Packaging responsibilities
- Preparing orders for shipment to distributors
- Aiding in events as needed

Requirements:
- A year minimum of brewery/winery experience in a production setting OR a robust homebrewing background
- Able to lift 50 pounds at a time
- Mechanical aptitude
- Critical thinking and problem solving
• Occasionally work independently
• Quick learner, thirst for knowledge
• At least 21 years of age

Send an email to jobs@craftedmead.com with a cover letter and resume detailing your qualifications. Please do not call to inquire about this position, email only.

Research and Extension Associate
January 30, 2020

The Purdue University Department of Horticulture and Landscape Architecture is seeking a self-motivated individual with expertise in viticulture to contribute to the Purdue Wine Grape Team extension and research program. The Research & Extension Associate position requires a Master’s Degree in viticulture or closely related field. This will be an excellent opportunity for a recent MS graduate. If you have any questions about the position, I am happy to provide more details.

The position posting can be found here:

https://career8.successfactors.com/sfcareer/jobreqcareer?jobId=9305&company=purdueuniv&username

Winery operations manager
January 6, 2020

General Description:

St. Joseph vineyard is an estate vineyard and winery operation in the prestigious Grand River Valley AVA. We are looking for a talented individual with an enology/agricultural or other science-based background. Ideal candidate should understand the basic principles of winemaking and have a willingness to learn and expand into new responsibilities. Position allows flexible work hours to accommodate candidates with other personal, family or career interests.

Candidate should be capable of performing winery operations including but not limited to:
• Assist in or lead cellar operations.
• Coordinate and assist in vineyard practices.
• Perform testing and analysis of musts and wines.
• Determine the type of vinification technique, process and adjuncts needed to achieve desired results.
• Represent winery at or during commercial activities including retail sales

Candidate must:
• Possess basic knowledge of winemaking technology, equipment, sanitation and safety.
• Have good communication and organizational skills.
• Must be physically capable of performing harvest and cellar duties.
• Must be capable of operating agricultural equipment.

Education: A degree or experience in chemistry, agriculture, enology, viticulture, engineering or other science-based field.
Ideal candidate would have some previous winemaking experience and or experience in agriculture.

Compensation commensurate with experience.

**Contact:** Art Pietryk, St. Joseph Vineyard LLC
6060 Madison Road
Thompson, Ohio 44086
440 298 3709 or 216 630 5633
**e-mail:** stjosephvineyard@windstream.net